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EQUIPMENT

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FOCUS: SNOW EQUIPMENT/TECHNOLOGY























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USED EQUIPMENT



CASE 580SN BACKHOE 2020



CASE 621F WHEEL LOADER 2016 Quick att, Bucket 105' #EQ0021922 | Vars



CASE 721G WHEEL LOADER 2018 Hyd Quick att, Snow tires, 5 speed # EQ0023886 | Varennes



CASE CX250C EXCAVATOR 2011 Ditch Bucket 36", hyd # CO-01341 | Val d'Or



JOHN DEERE 324E 2017 Bucket 75", Tier 4 Final motor # EQ0028421 | Vars



CASE 721G WHEEL LOADER 2020 Z-BAR, 4 speed # EQ0022085 | Vars



DEICI ELEVATOR ICARUS 45.17 2017 Fork 48"

CO-01321 | Val d'Or



CASE 621G WHEEL LOADER 2017 1 915 hrs Hyd Quick att, Bucket 2.5YD, 4 speed #EQ0023875 | Varennes



CATERPILLAR 259D 2019 Bucket 78", Hyd & Elec output #EQ0029314 | Vars 1 784 hrs 62 000\$



CASE 580SN T4F BACKH0E 2018 Counterweight 1100 lbs, back hyd output 2 463 hrs # EQ0028754 | Plaisance 99 900\$



CASE 621G WHEEL LOADER 2019 2 078 hrs



CASE 2050M STR PT WT/LGP 2019 Push Blade (semi U), Rear winch # EQ0025663 | Varennes 2 200 hrs 299 000\$





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182-metre crane deployed in Burnaby





Tigercat introduces its first grinder model





Terex MP acquires Alberta-based ProAll



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ISSUE 11

August 22, 2022

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THEMINOTAUR

CASE establishes a new category of equipment with the launch of the industry's first compact dozer loader.

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TECHNOLOGY

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LETTER FROM THE EDITOR

The competitive nature of the snow removal business

unit begging me for mercy.

In fact, Environment Canada had issued heat warnings for nine regions in southern Ontario and for a few days, the humidex rose above 40 degrees.

snow equipment category to be a soothing escape from the fever the region had succumbed to.

It seems that the governfound a similar escape.

In a news release titled, es: Winter is coming," read "Agreeing with your than I thought. competitors on prices or

As the Equipment Journal territories is illegal," the de-"Know that you are walking competitors.

region may approach you business." soon or over the course of the winter, offering to snow removal businesses 'share the workload' or 'split rely heavily on repeat cus-So, I found covering the streets' with you," warns the Competition Bureau. "They might even try to convince makes the thought of them you to apply a surcharge for being taken advantage of a heavy snowfall season."

ment of Canada, specifically petitive the field of snow to stomach. the Competition Bureau, removal can be, but I found assertions in this news re- could help small snow re-"Snow removal business- lease enlightening, and I moval businesses thwart now realize that the prob- the hostile actions and tacwith a subheading that lem must be more severe tics that competitors may

The warning continued:

team was preparing this partment warned of some on thin ice when you disissue, Ontario was experi- common, and illegal, tac- cuss these subjects with encing a heatwave that had tics used by snow removal competitors. Agreements my small air conditioning companies to undercut with competitors on these topics are illegal and could "Some competing snow have significant conseremoval companies in your quences for you and your

> I imagine that small tomers and contracts that are re-upped yearly, which in the ways outlined by the I had an idea of how com- Competition Bureau hard

However, also outlined the Competition Bureau's were a couple of tips that to customers. resort to.

First, make firm decisions worry about. ■



Max Carrington // Editor editor@equipmentjournal.com

on prices, price increases and surcharges.

Second, thoroughly explain the terms of a contract

This seems like sound advice to take into consideration when the temperature starts to drop. But for now, we still have a heatwave to



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AUGUST 22, 2022 EU



JCB partners with professional bull riding team, the Arizona Ridge Riders

announced a partnership with Teton Ridge-owned bull riding team, the Ridge all-new Professional Bull Riders (PBR) Team Series.

As an official sponsor, and the official equipment company of the Ridge Riders, JCB equipment such as the Teleskid and compact track

Glendale, Arizona.

Riders, competing in the features head-to-head five-Nevada in November.

JCB North America has loader will be showcased at revolutionize the equip- for JCB North America. "The general manager of the JCB through their precision the team's home event in ment industry with our athletes that Teton Ridge Arizona Ridge Riders. "To equipment and technology products, so when we were has assembled for the Ridge The new PBR Team Series offered the opportunity to Riders are the best of the get in on the ground floor of best, and we look forward on-five bull riding games in the newest innovation in the to supporting them as they a 10-event regular season, world's premier bull riding compete in this inaugural culminating in a Teams organization like the PBR season." Championship in Las Vegas, Team Series and the Ridge Riders, it seemed like the Ridge Riders are all about "JCB is a company built perfect fit for us," said Ashby infusing technology and JCB backhoe and the JCB on innovation and we're Graham, general manager new thinking into the tradalways looking for ways to for product and marketing itional," said Casey Lane,

"Teton Ridge and the

integrate that vision with is truly amazing."



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CAT D6T LGP (2012) - 7,295 Hours 6-way Blade, NEW 30" SALT U/C, Counter-weight Drawbar, Ripper Available.



CAT D8T LGP (2014) – 10,985 Hours 38" Pads, CAT SU Blade, Ripper, Winch or Drawbar, All Servicing / Repairs Completed.



CAT 980M (2015) - 8,410 HoursAggregate Handler Spec, Spade or GP Bucket, 29.5R25 L-5 Tires, All Servicing & Repairs being Completed.



CAT 980M (2015) - 9,960 Hours3027 idle hrs, Choice of Buckets
L4 Tires, Rear Camera, All servicing & Repairs
Completed.



(6) CAT D8T LGP (2019/2020) 6,664 to 14,345 Hours SU Blades, 38" Pads.



CAT 988G (2004) - 17,055 Frame Hours 2,000 HRS on Rebuilt Eng, 0 hrs on resealed Trans, Torq, Drop box.
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Valve, Auto Grease, Spade Bkt.



CAT 980M (2014) – 8,910 HoursAggregate Handler, 7.75 CYD Bucket, L3 Tires,
Auto Grease, Rear Camera, All servicing &
/ Repairs Completed.



CAT 980M (2016) - 7,885 HoursAggregate Arrangement, 7.75 CYD Bucket,
Auto Grease, Rear Camera, All servicing / Repairs
Completed.



(2) KOMATSU WA500-8 (2016)
8500 & 9600 Hours, 8 CYD Bucket, 29.5R25
Tires, Bucket Scale
All needed servicing & Repairs being Completed.



KOMATSU WA500-8 (2017) - 6,659 HoursYard Loader Arrangement, 8.25 CYD Bucket,
875/65R29 Tires. All Servicing / Repairs Completed.



CAT 745C (2015) – 5895 HoursNEW 29.5R25 Tires, Dealer Maintained,
All Needed Servicing / Repairs Will Be Completed.



JOHN DEERE 772GP (2010) - 6,765 HRS 6 WD, 17.5R25 Tires, 14' Moldboard, Snow-wing, Work Ready.



CAT 730C (2015) – 9,988 HRS23.5R25 Tires, Rear Camera, All needed Servicing
& Repairs to be Completed.



CAT 725C2 (2018) - 6,990 HRS 23.5R25 Tires, Rear Camera, All needed Servicing & Repairs to be Completed.



CAT 745C (2016) - 7,025 HoursNEW 29.5R25 Tires, Rear Camera,
All Needed Servicing / Repairs Will Be Completed.

Doosan delivers its first dozer to **Best Line Equipment customer in Pennsylvania**

America recently delivered Pennsylvania. the first Doosan dozer, a vania.

DD100 to be delivered to a customer: Ratoskey and Trainor Inc. Owners Ray Trainor and Rob Ratoskey operate a grinding and mulching business in East Norriton near Philadelphia. The company sells topsoil, mulch and other products to the Doosan dozer, we're customer," said Todd Roecker,

DD100, to a Best Line Equiptransported the first Doosan customers." ment customer in Pennsyl- DD100 dozer from its Allentown, Pennsylvania, location of the top North American dealer meeting. We dem-The 9-metric-ton machine to Ratoskey and Trainor on Doosan dealers and has nearis among the first Doosan Thursday, August 4. Upon lyadozen authorized Doosan dozers to arrive in North arrival, the machine quickly dealerships in Pennsylvania America, and it's the first went to work in a large pile of and New Jersey. The comdirt that will be turned into pany was founded in 1985 by topsoil.

> honored to receive the first guided by his sons, Adam and nals our continued focus Doosan DD100 dozer," said Ryan Houseknecht. Armand Cencetti, sales manager at Best Line Equipment. first Doosan dozer has suc-"After hearing so much about cessfully been delivered to a

Mike Houseknecht in Muncy, "Best Line Equipment is Pennsylvania, and today is

Doosan Infracore North customers in Southeastern excited to finally see the ma-vice president of growth inchine up close and deliver a itiatives for Doosan Infracore Best Line Equipment new model to one of our best North America. "There was tremendous interest from our Best Line Equipment is one dealers last fall at our 2021 onstrated a pre-prototype Doosan dozer to our dealers at our training and testing facility in Arizona. They were immediately impressed with the machine's abilities.

> "Adding the dozer sigin North America and our "We are thrilled that the commitment to offering a complete lineup of Doosan construction equipment," added Roecker.







Compass Equipment purchases first MDT 489 M25 in North America

The Southwestern com-Vegas Strip last month.

a longstanding and loyal Potain customer, investing in both self-erecting and top-slewing cranes.

works with Potain to invest in the updated technology and features that new crane models offer to keep their fleet young, generating jobsite benefits that have helped the company grow its rental and sales business.

"We have a lot of trust in Potain products and the company's support to use them effectively," said Kelly Hadland, CEO of Compass Equipment. "It was an easy decision to purchase this new MDT 489, and we have high hopes for the crane. We continue to invest in the Potain line-up because this crane builds with K800 mast system we already have in our fleet for larger Potain models. With the K800 tower system, this crane has a free-standing height of 221.8 $ft(67.6 \,\mathrm{m})\,\mathrm{HUH}\,\mathrm{with}\,\mathrm{full}\,\mathrm{jib}.$

made the first purchase of building from the performa Potain MDT 489 M25 in ance and quality of the MD North America and sent 485. Updates include a topcharts and CCS (Crane Con-Compass Equipment is trol System) integration to give crane operators and assemblers commonalities

within the Potain line-up. According to Potain, the The company routinely crane is ideal for construction industries' demand for large-scale construction and infrastructure projects—es-

and concrete work.

the crane to work at the Las less design with strong load high capacity with a maximum load of 25 tonnes and the crane upper assembly an 80-metre (262 ft) jib with and dismantle. 2,993 kg (6,600 lbs) at 80 m (262 ft) for impressive reach about how this crane comand capacity to cover the jobsite—all while offering the cost-saving benefits of a compact configuration easy transport and quick that enables us to operate assembly and disassembly. on restricted jobsites," said The crane jib and counter Hadland. ■

The MDT 489 was pecially with the demand jib attach at the slewing pany, Compass Equipment, launched in mid-2021, for installation of larger, platform efficiently simprefabricated components ply with Potain's easy-pin connection allowing the as-The MDT 489 M25 delivers sembly crew to leave their big hammers in the truck for

> "We're particularly excited bines great capacity for large construction projects with



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Carbon-negative refuse truck powered by cow manure unveiled in Ontario

Bluewater Recycling Association (BRA), for our fleet embodies everything the BRA Ontario Waste Management Association (OWMA) and Enbridge Gas have announced the first-in-Ontario, carrenewable natural gas (RNG) produced 18,000 litres of diesel in its first six months. by a local Ontario farm from largely cow

agricultural waste generates methane gas, which is converted into RNG and used in emissions that would otherwise be released into the air combined with eliminating CO2 emissions from diesel fuel results in negative carbon emissions while also diverting of those in Canada. There are over 30 RNG farm waste and supporting local economic projects in various stages of development

"This project is a natural next step in the progressive conversion of our fleet from duction in Ontario enables waste industry diesel to a cleaner energy source. We want organizations like BRA to demonstrate to use cleaner renewable energy sources to leadership in displacing diesel. Early investserve our communities while continuing ments in compressed natural gas (CNG) are to strive for a more circular economy in paying environmental dividends via RNG all aspects of our operations and help to as a straightforward path for decarbonizensure our municipal members meet their ing transportation today. We're pleased to environmental commitments. Having a support their efforts as we work together clean, renewable and local source of energy to transition Ontario to a clean energy fu-

believes in," said Francis Veilleux, president of Bluewater Recycling Association.

According to Enbridge Gas, the BRA's bon-negative refuse truck, fuelled by RNG truck will displace CO2 emissions from

Furthermore, RNG trucks are half the cost of electric trucks and are priced similar to How it works: The decomposition of diesel trucks and can replace them without ture," said Michele Harradence, president compromising performance.

Like diesel, RNG operates during freezing place of diesel fuel. Diverting methane weather conditions and refuelling takes can both address climate change and build

> Today, there are more than 110 operating RNG facilities in North America, with ten or construction in Ontario.

"The accelerating growth of RNG pro-



of Enbridge Gas

"This is a great example of how Ontario our economy through innovation. I want to thank Enbridge Gas, the Ontario Waste Management Association and the Bluewater to reduce emissions and create a cleaner Ontario for future generations," said the Honourable David Piccini, Minister of the helping fleets switch to green RNG—a Environment, Conservation and Parks.

"Renewable natural gas is making a difference in communities across Ontario and contributing to green innovation in our energy sector. Leveraging the power of RNG as a flexible and reliable energy source means less waste and lower emissions," added the Honourable Todd Smith, Minister of Energy.

Municipalities and businesses who operate fleets of waste collection vehicles like BRA and other OWMA members can achieve a zero-carbon footprint using RNG fuel, affordably and practically, without sacrificing performance, reliability, or range.

According to Enbridge, its turnkey, all-in-Recycling Association for their leadership clusive program and collaboration with governments and partners lends to advancing innovative energy solutions and cost-effective, low-carbon alternative to diesel fuel.

> In addition to RNG for transport, Enbridge Gas offers a new "Voluntary RNG" program which gives customers the opportunity to support the transition to clean energy through a small monthly contribution (\$2) to help offset the increased costs of acquiring carbon-neutral renewable natural gas.

Zoomlion breaks world record for all-terrain crane tonnage

Science & Technology Co. adaptability to a wide range delivered two units of its of working conditions. ZAT24000H all-terrain crane China.

The model has surpassed Zoomlion's previous record of 2,000 tons, to become

The ZAT24000H was espower hosting constructions,

function radio remote

control.

to the Huanghua Haibin in telescopic and wind power booms for wind power operinstallation requirements of wind turbines of 160 meters. all-terrain crane at 2,400 wind power boom combo make hoisting and disassempecially developed for wind bly/assembly more efficient. The model's high-power combining the advantages of hoisting system with small robust lifting performance, magnification increase can

Zoomlion Heavy Industry operation, as well as strong to 160 meters in 30 minutes.

In addition, the ZA-T24000H's special structure It employs combined design features the unique single-cylinder double side pin boom structure with ation, which fully meets the improved anti-side bending capabilities. The optimized rigid design of the continuous intelligent safety control sysand integrated overloading tem significantly increase the product's capacity for wind resistance and safety assurance.

> "When developing this product, Zoomlion engaged

ing conditions and technical specifications. We are confident of this market-leading product as we saw Zoom-

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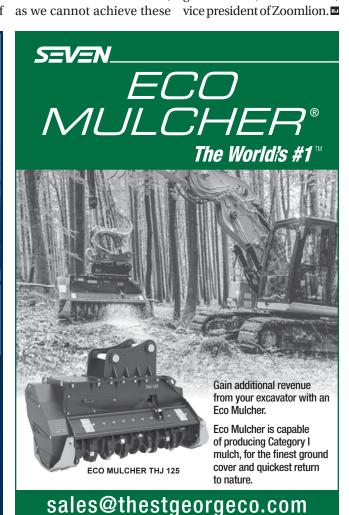
to ensure meeting the work- achieving excellence," said milestones without their Shen Qi, general manager support. We look forward to of Haibin Lifting Installing Engineering.

"Our accomplishments lion's continuous pursuit of also credit our customers,

carrying out more extensive and in-depth cooperation to achieve mutual wins and greater value," said Luo Kai,



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Easily installed 3D guidance kit offers access to design and payload data

Komatsu has launched gives operators in the field production improvements Increase productivity its Smart Construction and managers in the of-Retrofit kits, allowing confice access to 3D design ventional Komatsu excav- and payload data to help cavator is fitted with Smart fice by integrating Smart ators to be equipped with drive accuracy, control load Construction Retrofit, oper-3D guidance and payload volumes and improve opermonitoring, giving operators and managers more ways to help work effi- are in your Smart Conciently and accurately.

matsu excavators.

low-cost guidance kit that technology gap and drive trench.

ations.

struction journey, we have satellite system (GNSS) tion Retrofit customers Designed to improve the expertise to help you can determine where a grading performance and integrate and optimize machine is on the job site provide more time- and your fleet, based on your and what the target grade cost-management tools, specific needs," said Ron is. The need for additional Smart Construction Retrofit Schwieters, senior product labor is reduced because can bring 3D to most Ko-manager, customer solu-the technology collects and tions for Komatsu. "Smart delivers information direct-Easily installed by a local Construction Retrofit kits ly to the operator, so fewer Komatsu distributor, Smart are an entry-level solution people have to be working Construction Retrofit is a that can help bridge the on the ground, or in an open

to your fleet."

ators no longer have to set and as-built and payload up a laser or bench every "No matter where you time the machine moves.

The global navigation

Machine production can Once a conventional ex- be monitored from the of-Construction applications, data can be collected for progress tracking.

With Smart Construccan reduce handling and reworking material which helps drive both productivity and profitability.

The payload meter helps prevent overloaded trucks by promoting proper loading weights for on- and off-road vehicles, to reduce the potential for equipment damage and other risks.







XCMG to release new energy products in its largest exhibition to date

XCMG will exhibit at the forms that have been popular and vigorously laying out the bauma 2022 from October among European customers. 24 to 30 in Munich, Germany, highlighting latest technolo- a lineup of new energy gies and products that repre- products at the trade fair, insent the group's digital, green cluding pure electric models and intelligent development of all-terrain crane, excavator roadmap.

largest exhibition to date at battery, quick charging, zero this year's bauma, presenting not only the full series of excavators and integrated sets of new energy transition and road machinery equipment, but also the hoisting, scraping and piling machineries green low-carbon and in- perience in a multi-cultural

Also, XCMG will release and loader, with leading ad-The company is bringing its vantages in large-capacity emission and pollution-free.

"XCMG is making the as well as aerial work plat- telligent new infrastructure context."

development for electronic control, battery and electric drive technologies, we hope to show our latest achievements in the new energy construction machinery development to global audiences at bauma 2022," said Mr. Jiansen Liu, VP of XCMG and GM of XCMG Import and Export Ltd. "We're actively pushing forward our global strategy, with a strong transformation, advancing combination of professional our sustainable strategy for expertise and practical ex-





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Terex invests in Acculon Energy to accelerate electrification of MEWPs

is making a Series A investment in Acculon Energy, engineering and connecdeveloping the next generation of electrification soluequipment applications. The goal of the investment is platforms (MEWPs).

Since its founding more than 55 years ago, Genie, which is owned by Terex,

MOROOKA

HAMMEROG

<u>Sullivan</u> Palatek

Genie and Terex Corporation has been developing, growhave announced that Terex ing and evolving within the aerials industry. Acculon, through its founders, has 13 a Columbus, Ohio-based years of experience operating at the forefront of advanced tivity company focused on battery technology solutions. By partnering with Acculon, Genie is looking to reinforce tions for non-automotive its role as a leader in the electrification of the industry.

"For decades, Genie has to accelerate the electrificabeen a leader in developing tion of mobile elevating work and refining industry-specific technologies to electrify aerial equipment. Now, as the global construction industry gears up to get to the next level of emissions reduction, Genie is excited to be teaming with Acculon," said Simon Meester, Genie president. "Together, we will continue leading the charge toward a greener and cleaner future, while maintaining the focus on the quality, reliability and performance for which Genie is known."

Acculon's team has experi-

ence not only in the research and development of advanced battery technologies, but in artificial intelligence and cloud-connected products as well. The company also has capabilities in certifying battery-enabled

According to Terex, the partnership between Genie and Acculon will build on Genie's position as an industry leader in the electrification of the aerials industry, accelerating the progress on current and future development projects.

"We are excited to partner with Genie and Terex, whose names are synonymous with quality and safety. Our partnership will accelerate the delivery of next-generation electrification solutions for Genie equipment and the people who count on that equipment every day," said Acculon president, Andrew Thomas.

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YouTube

sel eng. Tier III, heat & A/C, operating weight: 66,250 lbs., stk# B130-88



2006 MANITOU MHT860L, Perkins diesel 109 hp, 13,000 lb lift cap., 26'6" lift height, 15'8" reach, stk# B230-56



2013 CAT D8T, 24" ES Trap PPR 8SU

CAT TL943, 9,000 lb lift cap., 43' lift height, rebuilt boom & transmission, 1300x24 tires, stk# B230-52



2018 CAT 980M & 926M, 386 hp/155 hp Tier IV, heat & A/C, stk# R110-1006/B110-215





HUGE INVENTORY OF BUCKETS AVAILABLE (MAKES/MODELS)



AMI HYDRAULIC THUMB



2012 KAWASAKI 80ZV, Cummins 198 hp, Cat Fusion Q/C, 4 cu.yd bkt & forks avail., A/C, stk# B110-156



2011 AMMANN ASC70, 66" smooth drum, Cummins eng., 16,000 lbs, 14.9-24 Mitas tires, stk# B200-303



VARIETY OF SNOW BLADES & PUSHERS AVAILABLE



CAT 330 A/B/C HYDRAULIC THUMB



60" bkt, 3 pt hitch, turf tires, susp.



2019 BOBCAT S530, 2 speed, aux. hyd., heat, hyd. coupler, comes w/68" bucket, stk# B100-889



2009 LINK-BELT 290X2, 60' Pierce long reach boom 32" triple bar pads, 60" ditching bkt, stk# B160-82

2013 CAT 336DL, Cat C9 diesel 266 hp, 80,464 lb operating weight, 21'4 boom, 2'10" stick, stk# B160-136



Cooper Equipment acquires Alberta-based One Stop Rentals

Limited has announced that shares of Airdrie, Albertabased One Stop Rentals/ Sales Ltd.

According to Cooper, this move is consistent with its vision of firmly establishing itself as the only Canadian-owned, nationally-positioned rental which includes a significant company.

Established in 2013, One Stop is an equipment rental company focused on providing exceptional rental services and saving customers time throughout Southern Alberta, including Airdrie, Calgary, Strathmore, Cochrane, Chestermere, and Olds. The Company offers quality, late model equipment that is supported by a highly experienced team of approximately 25 rental professionals.

"Our team is very proud to join the Cooper Equipment Rentals family and have found the acquisition and transition to be seamless" says Todd Maxwell, president of One Stop.

"We're pleased to wel- Region.■

Cooper Equipment Rentals come One Stop into the Cooper family" says Doug it has acquired 100% of the Dougherty, CEO of Cooper. "The One Stop team has built a great business with a quality reputation in the market, and we are proud to be partnering with them as we continue to grow our company across Canada."

The One Stop branch, climate control business, will join Cooper's Southern Alberta Region under the direction of regional manager, Justin Wharton.

"We're delighted that Todd Maxwell, one of the shareholders of One Stop, will maintain his function as Branch Manager and play an integral role in assisting us in the transition of the acquisition over the next several months" says Wharton.

This latest acquisition extends Cooper Equipment Rentals' coverage of the greater Calgary area, adding to the growing network of strategically located branches across Canada and supporting Cooper's existing presence in the Alberta





CASE LAUNCHES ALL-NEW MINOTAUR

The industry's first compact dozer loader

industry-first equipment category with the introduction tions to meet operator preference and jobsite profiles: of the CASE Minotaur DL550 compact dozer loader.

Weighing in at more than 18,000 pounds and working with 114 horsepower, the new first-of-its-kind machine delivers true dozing and grading performance, as well as powerful site loading capabilities and compatibility with hundreds of attachments. A single platform has never delivered this level of versatility, power and precision—all culminating in an entirely new product category created by CASE: the compact dozer loader.

"The Minotaur is truly a fleet of one, that is second to none," says Jeff Jacobsmeyer, product manager, CASE. "Business owners and fleet managers looking for a compact solution that delivers countless benefits in a single footprint will immediately see the versatility this exciting new machine brings to their fleets and will quickly understand what a 'compact dozer loader' is capable of accomplishing."

"It's what the industry has asked for," he adds. "Customer input has been a major part of the design and engineering process since the first concepts were discussed, and the result is an entirely purpose-built, intentionally designed machine proudly built here in the United States."

The hallmark advancement of the CASE Minotaur DL550 is the chassis-integrated C-frame with six-way dozer blade. The C-frame hydraulically couples into both the chassis of the machine, as well as the attachment coupler. This design provides the stability and smooth operating plane of a small dozer while ensuring that all operating power is channeled through the whole body of the machine. This establishes greater performance and long-term reliability than the simple combination of a dozer blade attachment to a traditional compact track loader.

It also comes standard with CASE Universal Machine Control, which makes the machine ready for any of the major three providers of machine control technology, which are sold separately. It's also available with an optional, industry-exclusive fully integrated ripper for tearing up tough terrain to simplify dozing and earthmoving operations.

The C-frame is then detached to allow the operator to use it as a loader with a heavy-duty 1.25-cubic-yard bucket, or with hundreds of common loader attachments many equipment owners already have in their fleet.

The CASE Minotaur DL550 compact dozer loader holds 29 patents and has pushed through more than 10,000 hours of field tests, in addition to countless customer clinics and typical lab and engineering testing.

"We've put this machine through hell and back—pound for pound, there's no machine like it that delivers the dozing power and precision, as well as the dynamic loading performance," says Jacobsmeyer. "This groundbreaking, all-new machine demonstrates CASE's commitment to delivering real-world innovation rooted in customer need."

True dozer performance in a compact footprint

Built on a dozer-style undercarriage and pushing with more than 25,000 pounds of drawbar pull, the CASE Minotaur DL550 delivers true dozing power and performance.

CASE Construction Equipment is launching an all-new, The machine is available with three different track op-

- 14-inch single-grouser steel tracks
- 18-inch triple-grouser steel tracks
- 17.7-inch rubber tracks

The 90- or 96-inch six-way blade connected to the integrated C-frame is the same blade featured on the CASE 650M dozer and gives the operator a full range of dozer controls and movements. The machine's electro-hydraulic controls also deliver responsiveness like full-sized CASE dozers, with the ability to adjust blade, steering and shuttle sensitivity to smooth, moderate or aggressive to meet the operator's preference. Blade responsiveness can be further dialed in to operator preference by independently setting the speed of the blade tilt, lift and angle.

The industry-exclusive, fully integrated rear ripper is easily controlled from within the cab—it comes standard with three shanks and can be expanded to five shanks for more aggressive ripping. The rear ripper feature must be selected when ordering as it cannot be added after the time of purchase.

"The CASE Minotaur DL550 is built like a dozer with the full control and operator experience of a larger machine," says Jacobsmeyer. "That includes the ability to deploy a full

machine into a compact fine grading solution that can get into areas and jobsites where it's not practical to bring in a full-sized dozer."

CASE Universal Machine Control provides universal harnesses and brackets to integrate machine control solutions from any of the big three providers of precision construction solutions—Leica Geosystems, Topcon and Trimble. This allows equipment owners to add the machine to their fleet with the confidence it can be integrated directly into preferred/ existing machine control ecosystems. It also provides rental fleets the ability to easily switch between machine control brands, which allows for excellent rental flexibility based on customer preference.

A responsive, powerful and versatile site loader

In its loader configuration, the CASE Minotaur DL550 features a 5,500-pound rated operating capacity (50 percent of tipping load) with 12,907 pounds of breakout force. It features a vertical lift pattern and operates in the ISO control pattern. It also features advanced electro-hydraulic control capabilities where operators can easily dial in total machine responsiveness to low, moderate or aggressive;

Continued on A19







John Deere enhances Knuckleboom Loader

lineup with enhancements view. that improve visibility, precision and overall operator for ways to increase operexperience.

ator safety and accuracy, the machine safety and design," 2022 models of 437E and said Jarvis de Groot, product environment." 337E Knuckleboom Load- marketing manager, Forers will now feature a newly estry Swing Machines and designed front window. A Knuckleboom Loaders at

its Knuckleboom Loader guard, offering a more clear and redesigning the front behind the machine.

ator comfort on the job Aiming to increase oper- while keeping a focus on polycarbonate window will John Deere. "By removing

window on the 437E and models, we are significantly improving visibility for the operator, making for a safer and more comfortable work

The 2022 model-year upgrades also feature a new

John Deere has updated replace the external mesh the external window guard which opens up the view

According to the com-"We are always looking 337E Knuckleboom Loader pany, this new design works in conjunction with the window updates to make for safer, easier operation and enable the operator to be more precise and maximize uptime.

> In addition to visibility corner of the machine, models will offer optional to 2022 model-year marrepair.

satellite-ready radio. A new chines, minimizing oil loss optional hydraulic vacuum and spillage during times of hood profile in the left-rear enhancements, the latest pump can also be added hydraulic maintenance and





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Ritchie Bros sells over 4,200 items for US\$59+ million in three-day **Fort Worth, TX auction**

Parts available for all Deere models and

generations as well as Caterpillar 16M and 24M!

Ritchie Bros.' latest Fort buyers, including 42% sold to from 58 countries to compete for 4,200+ items, generating US\$59+ million in gross transaction value.

Current stock for motor graders

Worth, TX auction brought Texans, while the remaining together 11,500+ bidders 10% was purchased by international buyers from as far away as Australia, India, and Singapore.

"Ritchie Bros. is trans-Approximately 90% of the forming its live events to Texas, we held an onsite cusequipment in the July 19-21, celebrate our customers 2022 auction was sold to U.S. and partners. Last week in industry association meet-



tomer appreciation day, an ing, and a fantastic auction in Fort Worth," said Chuck Roberson, Regional Sales Manager, Ritchie Bros. "With more than 11,000 bidders, we saw a lot of competition online and onsite, resulting in a strong pricing for most asset categories, especially construction-related equipment."

Equipment items and trucks were sold for more than 640 owners, including a complete dispersal for Bradford Boring, LLC, a drilling contractor based in Oklahoma.

"We are very pleased with the results and look forward to working with Ritchie Bros. again," said Scott Bradford, Owner of Bradford Boring. "It's great that we were able to bring our items to Ritchie Bros.' yard in Oklahoma City, selling virtually in a cost-effective and efficient way, while getting the benefits of the big buying audience Fort Worth attracts."

Five big sellers:

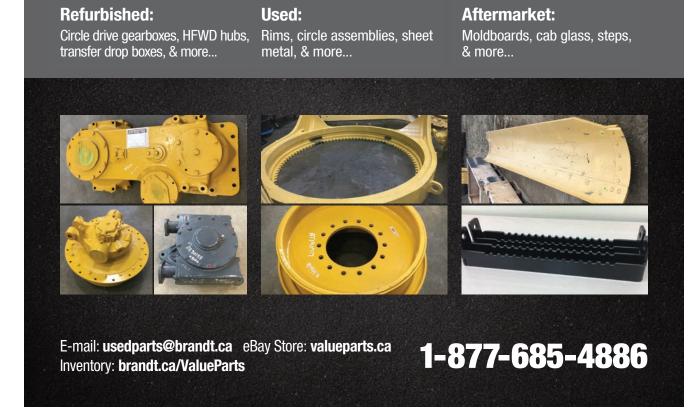
■ 2020 Vermeer D100X140III directional world." ■ drill - US\$430,000

- 2009 Grove GMK5130-2 130-ton 10x6x10 all-terrain crane - US\$320,000 2016 Caterpillar 160M3 AWD motor grader -
- US\$280,000 • 2008 Vermeer T755III tracked trencher -US\$250,000
- 2012 Caterpillar D8T dozer - US\$207,500

Ouick facts:

- Gross Transaction Value: US\$59+ million
- Bidders: 11,500+ from 58 countries
- Items sold: 4,200+
- Consignors: 640+

"Our next Fort Worth event in September is going to be special, with our very first Ritchie Bros. Energy Day, which will feature thousands of oil & gas specific assets stored onsite and at offsite locations in Midland, TX; and Oklahoma City, OK," said Kelly Kittson, Director, Strategic Accounts & leader of the Ritchie Bros. Energy team. "If you have equipment to sell, contact us as soon as possible so we can start marketing your equipment to the





Saskatchewan mining project to receive largest Sandvik BEV fleet ever

Sandvik Mining and Rock of 20 battery-electric vehifor its McIlvenna Bay project in Saskatchewan.

Set to be the world's first carbon-neutral copper iod for Foran as we continue journey towards more development project, McIlvenna Bay will be powered by clean hydroelectric power and operate McIlvenna and designed to take ad- Bay," said Dave Bernier, by Sandvik will enable Mcsustainable mining.

to date will include seven look forward to working Sandvik LH518B loaders, six together on our project. Sandvik TH550B trucks, four Utilizing battery-electric Sandvik DD422iE jumbos, two Sandvik DL422iE longhole drills and one Sandvik ities can help us achieve DS412iE mechanical bolter. carbon neutral targets and Delivery of the equipment provide a safer working enis scheduled to begin next vironment, which is part of year and continue into 2025. our Net Positive Business

on-site service support critical metals essential for and Battery as a Service by Sandvik at the underground copper-zinc mining project, ly-empowering way." located in east-central Saskatchewan.

the culmination of a yearbetween Foran Mining and Sandvik and demonstrates of sustainable mining," said Jakob Rutqvist, VP Strategy and Commercial for Sandvik Mining and Rock Solutions' Battery and Hybrid Electric ating costs. Vehicles (BHEV) Business footprint, and Canada continues to be the epicenter for mining electrification and a blueprint for what to expect in other major mining regions very soon."

future as essential elements helping customers to boost

Foran Mining has selected panels, wind turbines and house gas emissions and batteries. The McIlvenna improve workers' health." Solutions to supply a fleet Bay project intends to supply those minerals in a way ject team will be jointly cles (BEVs), including that will not only be carbon working with the mine's trucks, loaders and drills, neutral but ultimately have operations team to ensure a net positive impact on the the products and services climate.

tives to permit, construct sustainable mining. Sandvik's biggest BEV fleet battery technology and we equipment with semi- and fully-autonomous capabil-Sandvik will also provide strategy as we look to deliver global decarbonization in a responsible and social-

Foran Mining conducted a thorough analysis during "This record contract is its 2020 pre-feasibility study to determine the investment long collaborative effort case for BEVs compared to

The company determined a shared vision that electri- that BEVs would delivfication will drive the future er better financial results at McIlvenna Bay when considering the savings generated through lower ventilation capital and oper-

"I am very pleased that Unit. "BEVs have enor- Foran Mining has chosen mous potential to reduce a Sandvik to deliver our mining operation's carbon leading battery-electric solutions for the pioneering McIlvenna Bay project," said Stefan Widing, President and CEO of Sandvik. "We see very strong momentum for our mining electrifica-Copper and zinc are tion offering, which offers critical metals for the great potential in driving transition to a low-carbon more sustainable mining, of electrical grids, solar productivity, reduce green-

EQUIPMENTJOURNAL.COM

A dedicated on-site proin the delivery scope sup-"This is a very exciting perport the alliance on Foran's to execute on our initia- productive, efficient and

Also, Battery as a Service



vantage of Sandvik's latest Chief Operating Officer of Ilvenna Bay to get the most offering fleet managers the capacity, health and over-various pieces of equipment technological advances in Foran Mining. "Sandvik is out of its new fleet of bat- ability to rely on unrivaled all lifespan of the batteries in the fleet. a global leader in industrial tery-electric equipment, expertise to manage the and chargers that power the



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Quebec's UgoWork launches lithium-ion forklift battery management solution

UgoWork, a Quebec-based in the manufacturing and ance, UgoWork also works energy solutions provider food and beverage sectors. specialized in lithium-ion UgoWork's 24V (Class II and batteries for industrial III), 36V (Class I and II), and trucks, has launched an 48V (Class 1) lithium-ion end-to-end forklift battery batteries for electric forkmanagement solution.

High-performance lithium-ion batteries

First, its lithium-ion batteries are designed specifically to maximize uptimes fleets in third-party logistics (3PL), warehousing

CONSTRUCTION EQUIPMENT

email: dbuttar@bobmark.ca

Wheel loader, 26370 lb. operating weight, Cummins 128 horsepower engine, 4-speed

Powershift trans., Tool Carrier model with quick-attach, 3rd function aux. hydraulics,

17.5-25 tires, Front & rear fenders, 2.2 yard material bucket with bolt-on cutting

edge, Exterior mirrors, Beacon light, Backup camera, 2806 hours

lift trucks are all certified by UL, the safety science leader that helps companies to demonstrate the safety, sustainability, security and quality of their products.

"When you think about the and team productivity for safety of lithium-ion batteries, UL certification comes first to mind," explained Phiand cold storage as well as lippe Beauchamp, UgoWork's president and CEO. "But safety is not a milestone, it's a culture. Anyone in a relaour team members to our customers, can experience safety through our processes, products and user experience. They can immediately commitment."

Energy as a Service (EaaS) business model

UgoWork introduces organizations throughout the supply chain to their exclusive Energy as a Service (EaaS) program. This pay-per-use model means that customers can achieve higher energy savings without compromising material handling operations—and free up CAPEX for investments in more strategic areas of their businesses.

In addition, while lithextensive durable perform- KPIs."

with trusted partners for the safe recycling and replacement of products that have come to the end of their useful lives—a must in today's industry where sustainability targets and upcoming Battery Passport for complete traceability will become key.

Real-time fleet monitoring and optimization

The company's 24/7 real-time and remote monitoring system helps customers to ensure steady throughput and uninterrupted operations.

"Thanks to the battery's tionship with UgoWork, from connectivity with the Cloud, our energy experts are supporting our customers around the clock. UgoWork can inform on any abnormal situation requiring feel the sustainability of our immediate attention, or identify a potential bottleneck in equipment usage in the future. This system is a critical tool for businesses looking to reduce their total cost of ownership while increasing their throughput," added Beauchamp. "Rather than 'only' offering sophisticated lithium-ion batteries, UgoWork took a holistic approach to address the day-to-day issues our customers face from an operations standpoint and overall business perspective. We believe that we are the value-added partner fleet ium-ion batteries provide managers need to meet their

www.bobmark.ca NEW HOLLAND SALES LIMITED



2017 HYUNDAI R35Z-9A

Compact excavator, 8470 lb. operating weight, Yanmar 24 horsepower engine, 2 speed travel, 12 inch rubber tracks, Pilot Controls with selectable control pattern, Auxiliary boom hydraulics, Cab with Heater & Air Conditioning, Dozer blade, Coupler, 24" bucket, Hydraulic thumb, 1293 hours



1999 HYUNDAI HL740XTD-3

Wheel loader, Extended reach/High lift model, 25350 lb. operating weight, Cummins QSB5.9 engine with 140 hp, Bateman 3.0 cubic yard Q/A bucket with bolt-on cutting edge. Bateman Hvd. QC. 20.5-25 tires. Front & rear fenders. 4 forward x 3 reverse speed PowerShift trans. Aux boom hvd. 4233 hours



2004 HYUNDAI HL760-7 WHEEL LOADER

2300 hours, Z-Bar, Pin-on bucket.. \$49,900



2009 HYUNDAI HL757TM-7A 7500 hours, Tool carrier with coupler ...

2012 HYUNDAI HL730TM-9

2006 HYUNDAI HL757TM-7

mlettner@bobmark.ca 613-922-1851 (mobile)

CONTACT MICHAEL



SUNDERLAND:



\$79,900

The product line features

Ditch Witch acquires HydraWheel line of rock saws

Ditch Witch has announced 9 to 46 inches, which can be that it has acquired specific paired with both stand-on assets from River City skid steers and heavy-duty Manufacturing Inc, including the HydraWheel design of rock saws.

Based out of Bertram, Texas, the company has designed and manufactured rock saws since 1982, earning a strong reputation throughout the industry.

Through this acquisition, Ditch Witch shows a commitment to the traditional open-cut utility installation industry.

saws ranging in depth from

tractors.

Ditch Witch claims that as the fiber market continues to drive demand, it is uniquely positioned to meet the needs of contractors around the world.

The rock saws will be manufactured, branded and sold under the Ditch Witch name and are available through Ditch Witch's global dealer network, which features nearly 200 locations worldwide.

Please welcome Michael Lettner our new CE specialist with Bob Mark New Holland covering our Campbellford & Napanee store locations. Michael looks forward to partnering with customers between Peterborough and Kingston, helping their bottom line with solutions from Hyundai & New Holland.

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182-metre Liebherr crane deployed in Burnaby for residential tower project

operation and reliable sercustomer Cambie Forming Ltd. to opt for another 280 HC-L 12/24 Litronic. The on its first job in Burnaby, Canada. A 56-storey residential tower is being erected there as part of a development project. Experts from Tower Crane Solutions have support.

the best crane I've worked with in my 25-year professional career," says crane operator Richard Out. Two technologies impress him in Liebherr 280 HC-Ls. particular: Micromove and level luffing at the push of a High-performance lifting button. These functions have helped him, for example, precision. Plus, he has an unrestricted view of loads from inside the modern LiCAB crane operator's cab, which control stand.

in the Brentwood district to accommodate residential cafés and restaurants. At the same time, a Liebherr 355 have now been completed. These were also successfully

and horizontal luffing

HC-L series cranes are to place concrete formwork optimally designed for use ture in-house manufactured cranes to the great heights. also features an ergonomic high-performance drives. To ensure the appropriate hand-The 280 HC-L in the verling capacity, the cranes also **can count on** sion with its maximum offer straightforward load 24-tonne load capacity is hook re-reeving from one ing Ltd appreciates the

along a horizontal path.

An optimal climbing proand retail units as well as cess is also important for vice," says managing director safety and efficiency on the Peter Betz. "As far as we are construction site. The 280 provided climbing concept HC-L 16/32 Litronic is work- HC-L crane climbs up the have the best lifting and luffing on Hillside East Tower building just like its 355 HC-L ing speeds out there, they "The 280 HC-L is an 2. The building is to be 142 neighbour. The construcextremely reliable and re- metres high. Two further sky- tion site's layout proved a sponsive crane. It's by far scrapers, directly adjacent challenge in this respect. to the Hillside East Towers, Both cranes could only be assembled in one place, as site operations would have erected with the help of two been disrupted otherwise. Liebherr's Tower Crane Solutions project department, together with Cambie Forming Ltd, developed an optimal climbing process to minimize the loads on the panels with millimetre on tall buildings, like the building and the crane guy ones in Burnaby. They're wires. Despite these chaleasy to assemble on tight lenges, only six guys were construction sites and fea- needed to safely climb the

Collaboration you

Customer Cambie Form-

Fast working speed, simple helping to build Hillside East to two-line operation. The package combination of Tower 1 to a final height of level luffing function makes high-performance equipvice—these are the key fac- 182 metres. The skyscraper work easier for the crane ment and comprehensive tors that prompted Liebherr is part of a neighbourhood operator and ensures safe crane services. "We've development project in the and efficient operation on owned Liebherr products city Burnaby in the Can-site. When the jib moves, the for more than 15 years and adian province of British control system automatically have complete confidence new luffing jib crane is out Columbia. Several build- readjusts the hoist unit so in the reliability, quality of ings are being constructed that the load hook travels manufacturing and usability of these cranes as well as the provided customer serconcerned, 280 HC-L cranes

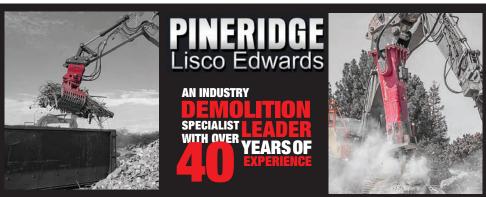
capacities and are flexible when it comes to assembly."

also offer impressive lifting rent job is expected to last until November this year. The 355 HC-L is scheduled to be The new 280 HC-L's curdisassembled in October.





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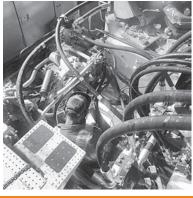
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Volvo CE kicks off North American delivery of electric equipment

Since its founding in 2014, people first through sustainable forestry and other environmentally friendly practices on their 400-acre farm in Massachusetts.

Walden Hill has focused on nifer Milikowsky own Walden putting nature, animals and Hill, a New England farm that first North American order for emphasizes sustainability, making them a perfect fit for pact excavator, received the the Volvo CE ECR25 Electric new fully electric, zero-emiscompact excavator.

Now, they have a machine

Tylan Calcagni and Jen- to support their philosophy. Walden Hill, which placed the a Volvo ECR25 Electric comsion machine in mid-July.

> "The delivery of this machine marks an exciting milestone for sustainably powered equipment," said Stephen Roy, president, Region North America at Volvo CE. "Our compact electric machines stood up to real-world testing in North America and received high marks from the customers who demo'd them. This is the first of many electric machines to be delivered to their owners in 2022."

Jennifer Milikowsky and Alogical fit her husband, Tylan Calcagni, produce maple syrup and harvest acorns used to feed couple also handles the marketing, sales and distribution of the pork from those partner are great, but if they're not

Their love and respect for nature led them on a susopportunity to purchase a renewable energy was important to them.

"Minimizing our carbon footprint is critical, so we try to do that with every decision we make," said Milikowsky. "The thought of buying a diesel machine in 2022 that or more was hard to accept.

"We did a deep energy retrofit on our 1820 farmand now we get to take a big step forward in trying to convert our fleet of vehicles and machines to electric."

Volvo CE began accepting reservations for the ECR25 Electric compact excavator and the L25 Electric compact wheel loader in North under a forest trail one day America in August 2021. The and help us do site prep for first deliveries of those two a new sugar house the next. models are happening now, We're so excited to have this and additional models have versatile machine at our dissince become available for posal." reservation as well.

Walden Hill purchased the electric excavator from their local dealer, Tyler Equipment, pigs at nearby farms. The and financed it through Volvo Financial Services (VFS).

"Environmental solutions economically viable, then adoption will be slow," said Brian Layman, vice president, tainability mission, so the CE Financial Services, VFS. "It's exciting to help Walden machine that could get the Hill finance one of the first job done while running on pieces of electric heavy construction equipment in North America."

> Tyler Equipment sales rep Peter Gaj said he thought of Walden Hill right away when the Volvo electric machines were announced.

"It wasn't really a matter of we would use for a decade them needing to think about it—it was such a clear fit for their plan," he said. "They can use it to clear pastures, house, we are exploring a remove stumps, maintain solar installation on the farm, roads and ditches ... all kinds of things."

And they agree.

"Anyone who owns or works on a small family farm knows that the daily list of jobs is as diverse as it is long," Calcagni said. "This excavator might help us put in a culvert

The right tool for the job

The farmers installed a 220-volt outlet in their barn to charge the ECR25 Electric compact excavator but can also charge it with a regular household outlet if needed. Both drive hybrid cars and they already had a 220-volt outlet in their garage.

The ECR25 Electric offers more than 5,000 ft-lbs of breakout force and can work four to six hours on a full charge in most applications.

"Previously, we would rent an excavator or Tylan would try to figure out how to use our tractor to get a task done," said Milikowsky. "We realized it's just so much better if you have the machine for the job. He was spending five hours doing a job that could take him an hour if he had an excavator!"

Other perks of the ECR25 Electric compared to a diesel machine include simpler maintenance, much quieter operation and zero emissions-especially important when working near so many plants and animals.

"For technology to become mainstream, you need early adopters who demonstrate interest and provide feedback on it," said Milikowsky. "We're thrilled to be those early adopters for the electric excavator, and we hope it's just the beginning of a bigger transformation in the industry." 🖪



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Continued from A13 - Case launches all new minotaur...

the work.

CASE builds the machine auxiliary hydraulics for running the most demanding and high-powered attachheads and cold planers. up to 41.6 GPM at 4,100 psi through the hydraulic quick couplers.

The machine also allows operators to harness all that power with "Hydraulics on Demand", where the operator is needed." can easily select the percentthe machine's multi-function display. This allows the performance to their preference or the recommendation of the attachment manufacturer—ensuring both effective and proper operation of the attachment.

"The front coupler featured as you will find on most commachine up to be used with hundreds of attachments," says Jacobsmeyer. "We've given operators the ability loader into one of the industry's most versatile and powerful compact machines, and deliver on the awesome capabilities that other manufacturers tried to emulate after the original concepts were announced."

Connect and collaborate

CASE has taken fleet management of compact equipment to an entirely new level with the inclusion of the CASE SiteConnect Module—a vice need, the CASE Minotaur the volume, flow and integration of data to the CASE and service intervals, as well

It's also the foundation from the cab. which CASE has made the collaborative fleet management North American-made and remote diagnostics of compact equipment a reality. compact dozer loader is This enhanced connectivity manufactured in Wichita,

Racine, Wis.

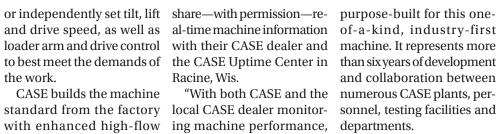
with enhanced high-flow ing machine performance, we're able to be proactive and anticipate potential equip- embodies our dedication to ments—such as mulching uptime," says Jacobsmeyer. world, customer-driven "The goal of these advances Minotaur's enhanced high- is rooted in customer need flow hydraulics can deliver for maximum uptime, and whole new equipment catthe CASE Minotaur DL550 compact dozer loader delivers the integrated technologies remotely diagnose machine operators in the field and for events and drastically shorten business owners at their botresponse times when service tom line."

CASE achieves these reage of auxiliary hydraulic mote service capabilities flow to the attachment via through the CASE SiteManager App (iOS and Android). This app pairs the operator's operator to dial in attachment phone or device to the machine to enable remote analysis by a certified CASE technician, which allows them to diagnose the health of each connected machine through various parameter readings and fault codes. on this machine is the same The technician decides as to whether the issue can be pact loaders—this opens the addressed remotely - such as clearing codes or updating software – or if it requires a trip to the machine.

"Reducing trips to the field, to turn this compact dozer showing up with the needed parts on the first visit, and the ability to avoid field visits all together by remotely clearing basic codes all drive major savings in time and resources, both for the equipment owner and the dealer service department," says Jacobsmeyer. "This type of collaborative fleet management has the ability to drive major gains for fleets of all sizes and ensure optimal uptime."

And in the case of a serpowerful device that improves DL550 is built for ease of service with groundline access to grouped service points and SiteWatch telematics platform checks like every machine for real-time monitoring and in the CASE lineup. Service management of maintenance intervals and machine operating information are easily as the analysis of equipment accessed in the machine's utilization and performance. eight-inch LCD display in

The CASE Minotaur DL550 allows the machine owner to Kansas on a dedicated line



"The CASE Minotaur DL550 ment needs to maximize practical innovation—real solutions," says Jacobsmeyer. "Through this, we created a egory and we're delivering that—including the ability to that drive improvements for



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Kubota to expand excavator production amidst high North American demand

Kubota Corporation has ment in expanding the proturing facility in Japan. This markets. expansion is expected to increase annual production COVID-19 pandemic has capabilities from 48,000 to driven an increase in resi-78,000 units.

constructing a new 12,150 square-metre building to handle painting, assembly and other manufacturing processes.

announced a JPY¥17 billion capabilities will ensure machining and welding (CAD\$163 million) invest- Kubota can not only address the high demand in Europe duction capabilities of its and North America but also Hirakata Plant—its main the future demand it foresees mini excavator manufac- in Asia and other emerging

Kubota cites that the dential construction and The company will be generated high demand due to an increase in construction backed by infrastructure investments and urban development.

> Furthermore, according to the company, it anticipates this growth in demand to continue primarily in Europe and North America.

This new facility will take over part of the painting and assembly processes, which the company believes will greatly improve production capabilities by creating space to expand existing assem-

These new production bly lines and bring in more equipment.

> The new painting process that will be implemented adopts an environmentally friendly powder painting that minimizes paint loss and significantly reduces volatile organic compounds (VOC) in addition to the electrodeposition painting, which is superior in rust prevention.

> Also, Kubota will reuse the heat generated by these coating processes and employ solar power generation equipment, installed on the roof of the new building, to reduce the environmental impact of its manufacturing processes.

It is projected that the new facility's assembly operations will commence in October of 2024 and its painting line operations in October of



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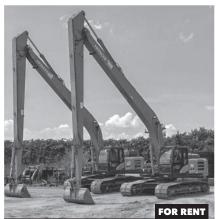
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Tigercat introduces the all-new 6900-model grinder

Tigercat officially intro- lowboy trailer without the duces the 6900 grinder, need to fold the discharge the first regular production offering in Tigercat's material processing category.

The 6900, the first production grinder designed and built by Tigercat, is a 25 cm (10 in) display screen heavy-duty upswing grinder for machine monitoring and made for high throughput material reduction and mulch production.

Tigercat designed the 6900 specifically for extreme duty and long life, utilizing high quality components.

The machine's processing capacity is maximized by the upswing rotor and large infeed opening with outward wing walls.

Also, the grinder's upper frame pivots on the undercarriage, allowing the operator to adjust the infeed angle or discharge height for different material lengths ic head pulley is available as and, ultimately, eliminating the need for outriggers.

In terms of transportability, the machine's pivoting upper frame allows transport on a 46 cm (18 in)

conveyor.

Additionally, the 6900 model has remote control functions for simple operation and mobility on-site, along with an easy-to-use function adjustment.

Maintenance is made easy with convenient service access. For example, the split hog box opens over centre to fully access the rotor and screens, the anvil and screens are hydraulically retractable and the single discharge conveyor is open on the bottom. Also, a tool storage area is mounted on the side of the machine that hydraulically raises and lowers for added conven-

A large-diameter magnetan option, offering effective removal of metal from the end product, and the machine is also capable of accepting over-band magnet systems.

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CEMCO Celebrates its 60th Anniversary

credits its dedicated employwhat it is today.

New changes have taken place in CEMCO's 60th year under Jennifer Hise-Trujillo, the company's new president.

Additionally, Hise-Trutaken ownership of the company's sales and crushing

Hise, remains in her role as mine in New Mexico. CFO of CEMCO. Mr. and the assembly and final in-

"CEMCO has been a defining part of our family for decades, and we're customers through educa- worldwide." tion, training and quality products.

Turning a dream into a reality

Mason R. Hise, Neil Hise's father, made his dream of owning and growing a business a reality in 1962.

That opportunity came through the purchase of Crusher Service Company, a fledgling repair service that specialized in rebuilding crusher rolls and jaw plates.

Although the first year of CEMCO's operation was difficult, with tight resources and hard work, the family remained persistent. Hise's mother led administrative efforts and both father and son worked on the jobsite.

In the mid-1960s, the intense amount of labour and

CEMCO Inc is celebrating cost of compression crushits 60th anniversary this ing methods made it clear has established a unique ciples and more. year and as the company that producing roadway ma- corporate culture, somecelebrates this milestone, it terial had to change. Mason thing that is illustrated by built by people who grew and Neil Hise contacted Les its high employee retenees and customers who have Edminister, the owner of tion rates. The company have a deep commitment helped shape CEMCO into West Coast Alloys (WCA), to currently employs 30 indiask if he could provide new viduals with a combined chrome crusher parts made 300+ years of manufacturof high-grade alloy. CEMCO ing knowledge. More than and WCA cooperated to cre- 40% of employees have Hise-Trujillo, material proate viable wear components been with CEMCO for 10 cessing businesses that for CEMCO's Vertical Shaft years. The stability and exjillo's husband, Joseph, has Impact Crusher called the perience of the team allow Turbo Crusher.

school training program, trial and error, the develop- prove quality and provide efficiency. accompanied by CEMCO's ment was completed in great service to customers. Chairman of the Board and 1967. The first VSI crusher

Mrs. Hise's son-in-law, Mike the precursor to the eight needs, CEMCO is a mem-Cummins, has possession of different model sizes that ber of multiple industry CEMCO currently manu- and state associations, inspection of the equipment. factures and which are now cluding the National Stone, operating in 30 nations Sand and Gravel Associaround the world.

"We've seen tremendous proud to have reached this growth in the past 60 years, is another defining part 60-year hallmark," said but this is only the begin- of CEMCO's business Jennifer Hise-Trujillo. "As ning," said Hise-Trujillo. "As structure. The company a family-owned business we enter this new era, I'm offers educational training with hundreds of years excited to see the expanded through its crushing school of combined experience, innovations to come and to help producers maximize we've been able to provide the new relationships their operation's ROI. This extraordinary solutions for we'll build with operations training includes lessons

After a long process of strengthen designs, im-

CEMCO holds numerous former president, Neil Hise. was sold in 1969 and is still US patents and trademarks Neil Hise's wife, Ty Juana in service to this day in a on VSI-related technologies. To keep up to date The VSI Turbo Crusher is on industry standards and ation.

> Educational training covering production, unit

Since its start, CEMCO assembly, operating prin-

CEMCO is a company up in the industry and to serving their customers in the mining and aggregate industries and beyond.

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Terex acquires ProAll, Canada's top producer of volumetric mixers for concrete

Terex Materials Processing metric concrete mixers.

ProAll's history traces mixers offer. to companies that were originally founded in the equipment delivers make- reinforcing these divisions mid-1960s. The company to-order concrete that, was initially an importer according to Terex, improves of volumetric mixers into the quality and efficiency of Canada but has since grown end-customer operations fulfilling this commitment. into a leading producer of while making smaller and volumetric mixer products more specialized pours more national dimension to what for the North American and affordable. global markets.

is experiencing the strongest demand in its history. ProAll's main production is in the concrete mixer space. based in Olds, Alberta and it also operates a service and Advance and Terex Bidinstallation site in Keller, Well—businesses in Terex prospects to expandinto new Texas.

ProAll's products are de-

Today, the company expertise will be a valued Terex. employs 170 people and addition to its portfolio, enabling the company to to Jason Talbot, Terex vice expand its overall presence president and GM of MPS

MP's concrete sub-segment. markets and grow our know-

Furthermore, Terex (MP) has announced the signed for business owners sees these businesses as a acquisition of the Canadian who seek to combine mod- representation of its comcompany, ProAll, a special- ern technology with the mitment to increasing ist producer of mobile volu- flexible, reliable concrete its participation in North delivery that volumetric America's construction markets meeting growing Furthermore, ProAll's infrastructure needs. So, with the acquisition of a company like ProAll makes sense as a logical step toward

> Also, ProAll adds an interhas been a primarily North Terex claims that ProAll's American business area for

> and Environmental, United ProAll will join Terex States and Australia. "ProAll will provide us with exciting



The ProAll team will report ledge and market share in ProAll has been a leader in Koop, co-owner and former the mobile concrete pouring mobile concrete delivery. industry," said Talbot. "We This is something we are look forward to embarking hugely proud of and one of Terex MP will bring huge on this journey together the reasons that we feel so with our new colleagues in happy to have the oppor-Alberta and Texas."

"For the past 50 years, Terex MP family," said Larry their hard work pay off."

managing director of ProAll. "The existing resources at benefits and global opportunities to our existing team tunity to become part of the and I am delighted to see





United Rentals adds emissions tracking tool to Total Control platform

United Rentals has more. Also, it uses published announced the launch of a emission factors to estimate recognize our responsibilnew data-driven solution in GHG and source pollutant ity, and the opportunity, to its cloud-based Total Control fleet management platform oxides, carbon monoxide, that helps to provide information customers can use customers are then encouras part of their programs to aged to verify for compliance monitor and manage their reporting purposes. environmental impact.

based on the rental equiphelp advance their sustainability strategies.

Furthermore, Total Condesigned to help customers measure and evaluate the environmental footprint of their rental equipment. It provides customers insights that can lead to informed decision-making on how they can make fleet and utilization changes to decrease equipment emissions.

The digital solution captures telematics-based

emissions such as nitrous and particulate matter, which

"We are focused on deliv-Using this new emissions ering tangible innovations tracking tool, companies can that support our customers' create estimated GHG and sustainability efforts," said engine emissions reports Tony Leopold, Senior Vice President, Strategy and Digitment they use, which could al at United Rentals. "This Unlocking smarter, more new Total Control solution sustainable worksites will help customers monitor and manage their emissions at its core, United Rentals trol Emissions Tracking is which will help build a cleaner economy."

According to United Rentals, the company focusses on both its own environmental footprint as well as that of its customers. The company has set a goal to reduce its GHG emission intensity by 35 percent by 2030, from a 2018 baseline, in addition to several other environmental, social and governance goals equipment engine time recently outlined in its Cor-

help reduce global greenhouse gas (GHG) emissions," said Joli Gross, Senior Vice President, General Counsel & Corporate Secretary at United Rentals. "We are committed to finding innovative and eco-conscious ways for ourselves and customers to Work United[™] build a better, more sustainable future together."

With equipment rentals sees its business model as inherently helping reduce emissions by eliminating the need for customers to purchase their own equipment.

The Total Control platform provides a solution to help companies build a smarter worksite by managing both their owned and rented equipment—helping to reduce annual equipment costs by up to one third.

Existing Total Control sususage data, fuel type and porate Responsibility Report. tainability-driven capabilities

"As the industry leader, we include allowing customers solution also tracks equipto track engine hours and ment utilization that helps use that information to help users right-size fleets, which reduce engine idling and can conserve natural resourimprove compliance with ces. Included among the

can manage with Total Control are aerial work platforms, compressors, earthmoving equipment, light towers and generators, skid steers, track company idling policies. The equipment that companies loaders and more.

ARA forecast remains bullish on rental revenue growth despite headwinds

Today's economic indicators are mixed and uncertain, but all continue to point toward significant growth for equipment rental revenue in the US according to the latest quarterly update of the five-year forecast released by the American Rental Association (ARA).

The update, released August 3rd, projects equipment rental revenue, including the construction and general tool segments, to grow 11.2% to nearly reach \$55.9 billion in 2022. ARA expects growth of 6.2% in 2023, 2.5% in 2024, 3.3% in 2025 and 3.7% in 2026 to total more than \$65.1 billion.

"Rental revenue continues to experience significant growth, despite some headwinds in 2022. The longer-term forecast, while showing slower growth than this year, remains bullish. It is generally a good time to be in the equipment rental industry," says Tom Doyle, ARA vice president for program development,

prudent to closely watch the driving factors 2% in 2024, 3.4% in 2025 and 3.3% in 2026 to the forecast for changes that will affect to exceed \$5.4 billion.

build schedules for original equipment manufacturers or demand for rental companies. Depending on how long we have high inflation, supply chain constraints, labor shortages and climbing interest rates, those econometric drivers can have an impact on the rest of 2022 and the outlook for 2023," Doyle says.

For construction equipment rental revenue, the forecast calls for a 12.5% increase in 2022 to surpass \$41.6 billion, with growth slowing to 7% in 2023, 2% in 2024, 3% in 2025 and 3% in 2026.

General tool growth is expected to be 7.4% in 2022 and then remain fairly steady with 5% growth in 2023, 3% in 2024, 5% in 2025 and 5% in 2026.

The ARA forecast for equipment rental revenue in Canada, combining construction and general tool revenue, closely mirrors the outlook for the US, projecting growth "In these times of higher uncertainty, it is of 14.4% in 2022 to \$4.7 billion, 6% in 2023,



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Steel Control Services has been providing Northern Ontario with a wide array of customized electrical services, including traffic signal installation/maintenance, highway illumination, commercial street lighting, LED retrofitting, etc. since 1997. Jamie Hearn and Andre Piette bought into the business in 2014, the two had actually attended college together in the electrical techniques program at Cambrian College. Jamie had completed his apprenticeship with Steel, but both went their separate ways and ended up back together with common goals, ambition and strong work ethic creating a great partnership. Steel Control Services is the electrical maintenance contractor for



the MTO and the City of Sudbury but works from Northeast to Northwest Ontario. One interesting contract was installing LAD sensors on Manitoulin Island. These sensors flash lights to warn motorists of animals crossing roads to save both the deer and motorists' cars.

"We recently bought a new Bobcat E32 compact excavator. Our last Bobcat machine got stolen but the police did find it. It seems like Bobcat machines are a hot commodity. I consider this machine my baby. I really like using it as it is compact. We work a lot in intersections, and we can use the Bobcat without having to shut down lanes. It is perfect for what we do. It's very versatile and great for safety as well. It is also very comfortable to ride especially with the A/C and heat as well," stated Jamie. Andre agreed. He said when he operated the machine himself, "I found it very smooth to operate with great power. Strong enough to do what we need to do." Jamie and his crew use the Bobcat E32 compact excavator for digging trenches, conduit work, pole passes, etc.

"We didn't hesitate to contact B. McDowell Equipment again when we wanted to

purchase the Bobcat machine as that is where we bought the last one as well. They always did a great job servicing our other Bobcat machine and always had parts in stock when we needed them. Both Colin McDowell, Bobcat sales specialist, and the service department at B. McDowell Equipment have been great to work with. We wouldn't hesitate to recommend them to purchase, rent or service your Bobcat machines and attachments."

Thanks Jamie and Andre.



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By Yannick Diamani, construction, commercial & residential product specialist, Kubota Canada

While many of us try not to think about it, it won't be long before the leaves and temperature mercial and residential property begin to drop and winter rears its head again. Soon, residential construction sites will be covered with snow. And while some might will have to face them head on.

a driveway, a path, or a commercial parking lot, there are a rather than straight ahead. few immediate options for dealing with snow. Most will go the factors to consider. From a practicalsnow-blower or snow blade. There provides limited visibility of areas are advantages to using either, you're clearing, and that issue can so how should one choose? Rest become even more pronounced snow blowers typically require easy, as I've laid out a few tips to when the snow is falling as the snow works best for you.

Blades vs blowers

loader and pushes snow out of your way using a simple mechanical process. The speed at which snow blades can clear a large area—especially in comparison to a snow blower—is a big reason why comowners may gravitate toward them.

Mechanically, snow blades have and commercial properties and the option of trip edge blades that allow operators to go over small manholes without losing the load, be fortunate enough to stay home ensuring proper clearance. In addion snowy days, most Canadians tion to different width and length options, blades also typically have Whether that means clearing hydraulic angles that so that operators can clear the snow to one side,

There are also other snow blade 'do it yourself' route and use a ity standpoint, the equipment help you select the approach that blade is in operation. If used improperly, the size and weight of the due to the greater complexity of blade attachment can cause significant structural damage to parking As you know, a snow blade is aflots, barriers, lawns and property fixed to the front of the compact hardscapes, which is why it's always

track loader, skid steer or wheel recommended that the machine is being used by an experienced operator. Lastly, precise clearing can be more difficult to achieve due to the large size of the snow blade.

HOW TO CHOOSE BETWEEN A SNOW BLADE AND A SNOW-BLOWER

Conversely, the snow blower uses a rotating, auger and impeller to shoot the snow and propel it in any direction, meaning operators have better visibility while operating the equipment and are much less likely to mistakenly damage property land or hardscape. The varying size of snow blowers means they are easier to use on smaller projects - like sidewalks and driveways – and allow area, especially surfaces that aren't the operator to blow the snow at a distance or to a place it in close proximity. When the banks build up with large piles of snow, having a snow blower makes it easier to distribute the snow more evenly across the property landscape.

It's important to remember that more maintenance and regular inspections than a blade, mainly its mechanical function. Lastly, as many of us have learned growing up, multiple passes will regularly be required to properly clear a given

completely flat. Ultimately, the choice of equipment for most will come down to preference and property. It's important that operators take time to research the kind of snow they typically get as well as the frequency and length of the snow season. Those factors should be front and centre when it's time to make a purchase decision.

For those with equipment already in hand, it's always worth properly winterizing the equipment to ensure that the blower or blade is ready when it needs to be. Taking

the time to prepare your equipment for winter conditions is one of the most important pieces of regular maintenance to do on compact equipment, especially if it needs to perform in the cold and harsh conditions of a Canadian winter.

Finally, once the snow hits the ground, it's worth gauging what's hiding beneath all of that snow, from small rocks to concrete barriers. Accidents are unfortunately a common occurrence when it comes to snow maintenance, meaning it's important to have familiarity with the area that is being tended to. Caution is the name of the game!







Altoz introduces the Switch tracked compact tool carrier

Altoz has announced the ability to change attachments steady, getting more done in release of the Altoz Switch quickly and easily without less time with maximum fuel stand-on tracked compact tools makes it a cost-effective tool carrier.

The all-new Altoz Switch provides the benefits of tracks an Altoz Switch features an along with the versatility of adjustable coil spring-over multiple attachments for gas shock suspension rider multi-season use.

formed using the currently available attachment options: three mower decks (all-terrain, brush and finish), angle

solution.

platform. The perforated Multiple tasks can be perplatform and low center of gravity provide secure footing and increased control for the operator.

The Switch torsion axle broom, v-blade, straight width adjusts from 41.5" to blade, snow blower and brine 51.5" for added stability. The de-icing system. The Switch's 9-inch wide all-terrain track is the key to traction and bridging the gaps found in rough terrain for improved ride quality. Operator efficiency will add value to the bottom line with the agility and responsiveness to move across slopes, low lands, technical terrain, and snow and ice-covered surfaces quickly, confidently and safely.

Furthermore, the 29.5 horsepower Kawasaki FX 852cc engine has an integrated electronic throttle and governor control helping power through those tough conditions. Kawasaki's EFI fuel management system continually adjusts power to load to keep ground speed

economy.

A high-performance The operator station of commercial hydrostatic drive system delivers quick response to the Altoz track system. Standard features on the Switch include electric dial throttle control, a large 9-gallon fuel tank, solid-state PTO switch, keyless push-tostart ignition and SmarTrac™ Pro control. The patented SoftStart clutch control decreases mechanical wear and significantly increases belt life.

> According to the company, this is a machine that is ready to tackle a variety of tasks and terrain in some of the toughest conditions.

> It has been engineered for landscape and snow removal professionals, city utility departments and government entities. Also, its compact chassis and the ability to operate in tight areas make efficient work no matter the

Altoz claims that it is continuing to develop and release additional accessories to add to the versatility and capabilities of the Switch. ■



Doosan DL220-7 pushes the pace for Griffin and Sons

The 160-horsepower Doosan DL220-7 wheel loader is wheel loader in early 2022. built with a standard Z-bar He immediately put the malift-arm linkage system, which is ideal for digging, heavy lifting and general construction tasks. Operators can choose from three power modes to further adapt the DL220-7 wheel loader's performance to the application and deliver the right balance of power and fuel economy. Situation Awareness Technology (SAT) helps save fuel by automatically adjusting the engine output in real time to the needs of the drivetrain lot. and hydraulics. It lowers fuel consumption without DL220-7 wheel loader allow reducing performance.

Chris Griffin, owner of Griffin and Sons Excavating,

purchased a Doosan DL220-7 chine to use clearing snow with a bucket and a snow pusher attachment. "Clearing up snow with a wheel loader and a snow pusher is a lot faster, and you can push more snow than with a skid-steer loader, especially when you get heavy snows," Chris says.

When it snows, Chris and his operators have to be ready at all times of the day—it may be 1 a.m. when he's clearing snow from a school parking

Bright LED lights on his him to work at night with clear visibility to the snow



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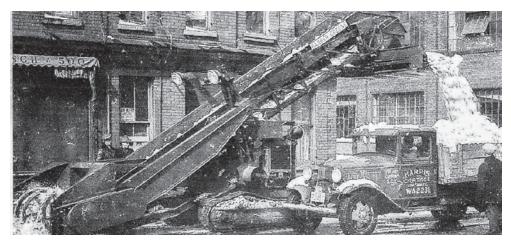
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LOOKING BACK AT SNOW EQUIPMEN

By HCEA Canada



Pictured here, in the winter Snow Loader on street-clearing duty in Toronto, Ontario.

The snow loader had been Works Department the previous spring.

Barber-Greene Ltd. had begun manufacturing coal loaders and conveyors in 1917, with their lineup of bucket loaders coming shortly after.

By 1920, they had produced a snow loader which was an auger/conveyor system based configured on their bucket loader crawler base. It was powered by a 4 cylinder gas engine rated at 37.3 kW (50 hp) and it could load snow at a rate of 7.6 cubic meters (10 cu yds) per minute.

of 1942, is a Barber-Greene Barber-Greene hadfactories in its line of paving equipment. South America, England, Eurdelivered to the Toronto Public Don Mills, Ontario. In addition large ditching machines from yellow! the 1940s on. However, they also focused on asphalt equipment. The Barber-Greene 15, 2022 at the Simcoe County model 879 asphalt spreader/ finisher was at the head of the where visitors can see more class. Portable asphalt plants than 60 pieces of restored, and Telsmith aggregate crushing plants came next. Always the innovators, B-G flourished in the 1950s & 60s era of the Heritage Partner of the Simcoe super highways construction both in America and Canada.

Corporation purchased the www.hceacanada.org

Based in Aurora, Illinois Barber-Greene Company and

By 1991, Caterpillar Inc. ope and from the mid-1950s had made a \$25 million deal onward a Canadian facility in with Astec for the former Barber-Greene paving line. So the to wheel and crawler mounted B-G signature green paint was bucket loaders they produced finally replaced by Caterpillar

HCEA Canada's 'Last Blast' Event is on Saturday, October Museum near Barrie, Ontario, vintage construction equipment in action.

HCEA Canada is a proud County Museum.

Please check HCEA Can-In 1987, the rival Astec ada's website for updates:



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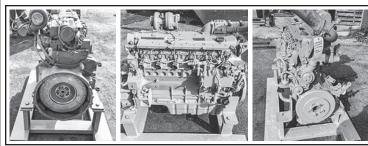
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Over \$2.5M awarded to Matane's AT to enhance snow-removal equipment manufacturing

The governments of Canada and Quebec, for its future," said Lucie Lecours, Minister along with Investissement Québec, awarded a total of \$2,537,500 in loans to Les Produits métalliques A.T. to support the implement to implement an innovative, unique protation of a project valued at nearly \$5.6 mil-

building, acquire automated equipment, and adopt a more ecologically friendly powder painting process to finish snow-removal equipment manufactured by the business.

repayable contribution of \$775,000 under heavy-duty trucking equipment, distributing CED's Regional Economic Growth through Innovation (REGI) program.

Québec's capital funds under the Producwith the Crown corporation's willingness to

"For a strong, sustainable economic recovery, our manufacturing businesses must be productive and efficient, which requires technological innovation and process automation. AT's team has understood this well, implementing a strategic investment project Bas-Saint-Laurent Regions.

for the Economy.

"This government support is enabling us ject in our industry. Without it, we would not have been able to tackle this project The purpose of the project is to construct a with more ecologically friendly finishing processes. The equipment installed in the new 15,000-square-foot building is stateof-the-art, enabling us to minimize the repercussions on the environment of paint-Overall, the objective is to enhance the ing the equipment we manufacture in our productivity of the manufacturing business factory," said André Tremblay, president of based in Matane, in the Bas-Saint-Laurent AT. "We will enhance our productivity, eliminate subcontracting, and increase product The Government of Canada is granting a quality. AT is a leader in manufacturing what we produce right across the country."

"With the Quebec winters we all know, Quebec's financial contribution involves we need reliable, high-performance a loan of \$1,762,500 from Investissement snow-removal equipment such as what AT manufactures. For nearly 50 years, the tivité innovation initiative, directly in line business has been a showcase for our manufacturing expertise in this field, in addition to support sustainable economic development. actively contributing to a dynamic economy in the Bas-Saint-Laurent region. We are therefore proud to help AT today as it pursues growth and increases its productivity," said Caroline Proulx, Minister of Tourism and Minister responsible for the Lanaudière and

International MV Series updated to support snow plowing applications

Navistar has updated the International MV Series to support snow plowing applications.

The redesigned truck now benefits customers with a chassis configuration specifically focused on plows, improved packaging for easy integration and a multitude of safety features and uptime enhancements.

"The MV Series plow application opens the door for municipalities who do not have the need for larger plows," said Chad Semler, director, Product Management. "The refreshed series was built with multiple applications in feature to reduce snow and ice buildup. mind, making it a versatile vehicle capable of getting any job done."

The 6,668 kg (14,700 lb) front axle and suspension were designed with snow plowing applications in mind.

For example, a hood that can be partly opened allows easy access for daily fluid checks. Also, the integral front frame extension provides reinforced strength while reducing weight when compared to bolt on solutions.

The new design also allows for multiple configurations including hose reel and winch applications.

The company has enhanced the truck's corrosion protection with standard Intercoat Chem Guard on floor panels and a floor coating.

In the cab, driver safety and comfort are prioritized, with a new heated windshield most," said Semler.



Furthermore, Diamond Logic steering wheel controls allow for plow controls at the driver's fingertips and the stalk shifter has been relocated to provide room for a third occupant to sit comfortably.

With the Diamond Partner Program, designed for truck equipment manufacturers (TEMs), the MV Series snowplow application can be customized to meet various fleet needs.

This program creates a connection between International, dealers and TEMs by providing body upfitter support materials and services, and makes it easier for TEMs to integrate their equipment faster, with a higher build quality and lower costs.

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'By partnering with TEMs, we are offernewly available option of Line-X interior ing customers a faster, more streamlined approach to body-building and outfitting the vehicle in a way that benefits them the

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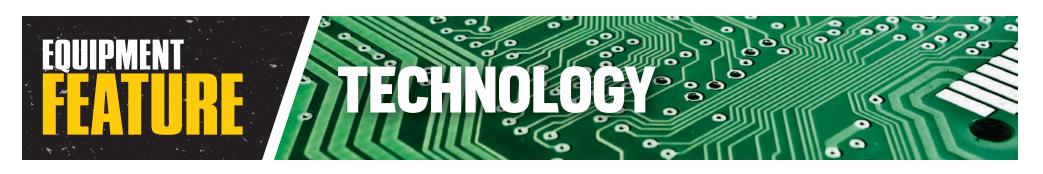
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Beam Global and Volvo CE announce partnership to offer off-grid EV charging systems with Volvo electric construction equipment

Beam Global has announced noise levels and lower energy a partnership with Volvo Con-costs, making them ideal for construction Equipment (Volvo CE) struction sites where emissions that allows Volvo CE's 245 North regulations, noise ordinances or American dealer locations to the risks of indoor air pollution bundle Beam EV ARC off-grid limit the use of diesel generators charging systems with a purchase and construction equipment. of Volvo electric equipment.

EV charging, without the require- try accounted for 38% of global ment for electrical work, utility carbon emissions in 2019. grid connections or fossil fuel gena utility bill.

"The construction industry has these goals. the opportunity to future-proof its business against noise, carbon builders and equipment rental tile fossil fuel costs by adopting electric machines," said Beam Global CEO Desmond Wheatley. "By providing our sustainable EV charging systems alongside Volvo's best-in-class electric machines, we are enabling that transition in the fastest, cleanest and most scalable partner with Volvo CE in electrifying the construction business."

North America, the L20 and L25 Electric wheel loaders, and the mitigating climate change and EC18, ECR18 and ECR25 Electric reducing noise and air pollution," excavators.

machine orders.

emissions, significantly reduce usability. We're committed to an work or permitting.

The United Nations Environ-This joint offering enables con- ment Programme found that the struction sites to rapidly deploy buildings and construction indus-

Over the last few years, many erators, to power zero-emissions governments have set their sights construction equipment that runs on achieving net-zero emissions on the sun and does not generate by 2050 and electric machinery could be an essential part of hitting

So, residential and commercial emissions regulations and vola- companies are likely to add electric vehicles to their fleets.

> Governmental organisations in North America, such as the US Department of the Interior and the US Department of Agriculture already use electric machines in remote, environmentally sensitive areas.

"The Volvo CE line of zero-emisnow be charged with a zero-emissions energy source provided by Volvo CE currently offers five the EV ARC. Beam Global shares models of electric machines in our vision to electrify mobility worldwide, a critical step towards said Ray Gallant, vice president Now, Volvo dealers can bundle of product management and transportable, off-grid solar EV productivity at Volvo CE. "The charging systems with electric construction industry is ready for nature preserve or a densely popuan energy transition that reduces Together, the EV ARC and Volvo emissions and improves machinelectric machines produce zero ery's performance, longevity and



electric future and view Beam Global as a strategic partner on this journey."

According to Volvo CE, Beam manner available. We're proud to sions construction equipment can Global's EV ARC is the fastest-deployed and lowest-cost EV charging system on the market and is the ideal solution for Volvo CE's electric machines.

> The EV ARC system can be set up and ready to use in minutes and is fully autonomous, meaning it generates, stores and delivers electricity independent of the grid. Whether the project is in a remote lated city with strict zoning rules, the solar-powered EV ARC can be deployed without any electrical







Quebec electric mining service vehicle project to begin test phase

The Innovative Vehicle Institute (IVI), Propulsion Québec mining vehicle, the partners are showing that any type of and the partners of the electric mining vehicle (EMV) project—Adria Power Systems, Dana TM4, L. Fournier et Fils, Nouveau Monde Graphite, CanmetMINING, Natural Resources Canada and National Research Council Canada (NRCC)—have announced the start of a nine-month test phase of an open-pit mining vehicle and its infrastructure, starting in summer 2022 at the Nouveau Monde Graphite mine in Saint-Michel-des-Saints.

The EMV project, announced in November 2020, consists of developing a new electric propulsion system and fast charging infrastructure suitable for heavy vehicles in the open-pit mining industry. It was made possible by a \$2 million investment through Natural Resource Canada's Clean Growth Program and the Ministère de l'Économie et de l'Innovation's Innov-R program, administered by InnovÉÉ.

The project, which also received funding from Société du Plan Nord, marks a major turning point in the electrification of heavy vehicles in North America.

"Our government is calling for the electrification of all modes of transportation—cars, buses, taxis, trains, and trucks—to meet its goal to reduce greenhouse gas emissions in Quebec. With the development of this all-electric of heavy vehicles.

vehicle can be electrified," said Benoît Charette, Minister of the Environment and the Fight Against Climate Change of Quebec, Minister Responsible for the Fight Against Racism, and Minister Responsible for the Laval Region. "Their project marks a major turning point in the development of climate emergency. We are pleased to lend our support."

This new phase of the EMV project will test a 40-tonne Western Star 6900XD truck under real conditions in various operating contexts related to mining industry needs.

The engine and components have been replaced and adapted for electrification, and charging infrastructure with an impressive 1 MW capacity has been developed to power it.

The test phase will run from July 2022 to March 2023 in order to subject the service vehicle and its infrastructure to different weather conditions.

The goal is to refine the technology and test the efficiency of the various components (including the battery) with a view to commercializing an efficient 100% electric technological solution that meets the needs of the open-pit mining industry at lower cost and can be adapted to other types

The Innovative Vehicle Institute will oversee the test phase in collaboration with the Nouveau Monde Graphite team, which will coordinate operations in the field. The results will be the subject of a report on the findings and the lessons learned.

"Now that the prototype is completed, we have to test a lower-carbon mining industry, as required by the ongoing it. We are very excited to be supervising the upcoming test phase of the electric mining truck and its charging infrastructure in real operating conditions at the Nouveau Monde Graphite mine. It will allow us to assess the truck's performance and confirm whether our simulations of this complex environment were accurate or whether we need to make some changes to take into account our partner's real needs," said François Adam, general manager, Innovative Vehicle Institute. "This is what we call the agile development process.' It's a development cycle closely aligned with the reality of innovation and reminds us of the essence of our mission to create, test, adapt, and improve."

"Congratulations to Propulsion Québec and its partners for reaching the trial phase in their electric mining vehicle project, which represents a big step towards the reduction of GHG emissions for open-pit mines," commented The Honourable Jonathan Wilkinson, Minister of Natural Resources of Canada. "Innovation in the mining sector, such as vehicle electrification, is helping us meet our ambitious climate goals, including reaching net-zero by 2050."

"Propulsion Québec is very proud of all the work accomplished by the team and partners of the EMV project since it was announced in November 2020," said Propulsion Québec's CEO, Sarah Houde. "After 18 months of intensive research, development, and experimentation, the vehicle, its components, and its infrastructure are ready to be tested in Saint-Michel-des-Saints and to demonstrate their effectiveness in reducing GHGs from open-pit mines in Quebec and Canada, which are still too dependent on fossil fuels to power this type of heavy vehicle. The test phase is part of a collective approach to the energy transition of specialized ground transportation and will shape the future of this industry over the next few years." ■







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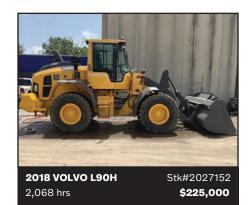
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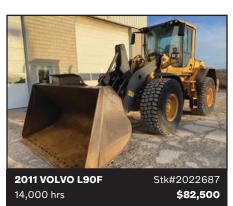
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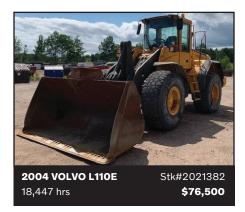
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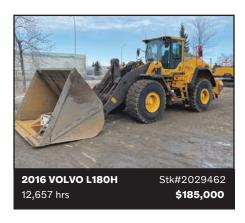
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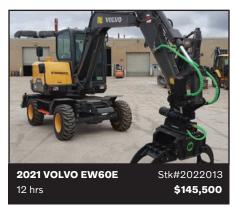


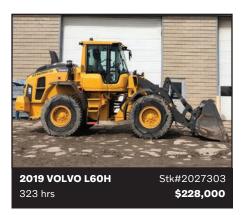






























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AUGUST 22.2022



Hexagon unveils life-of-mine smart platform for mining

Hexagon's Mining division safer, more productive and has introduced its "Power sustainable future. of One" platform, a holistic, life-of-mine smart solusoftware, infield apps and tions conference. cloudware.

implement, this technology connects the mine to the boardroom via a single mines to become situationonboard ecosystem comprising a smart computer, antenna and display. It will empower customers' digital key mining workflows for a

Hexagon unveiled the platform at HxGN LIVE Global, tion connecting sensors, Hexagon's digital reality solu-

Harnessing data from mul-Available and ready to tiple sensors in a simple and consolidated software architecture, the platform helps ally aware, self-learning and autonomously connected in the field and in the cloud.

transformation, connecting platform offers an effortless experience with a seamless UI/UX and consistent functionality. Reduced cost of ownership, reduced deployment and training time, reduced supply chain complexity and increased operator adoption are just some of the platform's many benefits.

"The Power of One platform is a landmark enabler for next-generation autonomy," mining division president. tainable future."

"It offers mines a uniquely intelligent approach based on open architecture to autonomously connect key mining ecosystems, such as exploration, planning, drill and blast, material movement and mine monitoring. "It's the scalable, platform-agnostic answer to challenges previously addressed by point solutions and multiple vendors."

Rob Daw, Hexagon's For the customer, the Mining division Chief Innovation Officer, described the platform as unique and profoundly disruptive.

"For the first time, one technology partner connects the mine to the boardroom via a single onboard ecosystem comprising a smart computer, antenna and display," said Daw. "This marks the fulfillment of a commitment to connect all parts of a mine and for the industry, it points the way to a safer, said Nick Hare, Hexagon's more productive and sus-





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Trimble introduces high-accuracy OEM GNSS receiver module for autonomy applications

BD9250, a dual-frequency OEM GNSS receiver module that supports Trimble RTX NavIC S-Band signal is also correction services.

The receiver is designed to BD9250s version. deliver high-accuracy posivolume, autonomous-ready applications used in the agriculture, construction, robotics and logistics industries worldwide.

The BD9250 is a compact receiver with an industry-standard form factor centimeter-level RTX acand pinout, allowing for easy system integration and configuration.

Equipped with Trimble's advanced ProPoint positioning engine, the BD9250 delivers robust and accurate positioning. It is compatible with Trimble RTX correction services or RTK and supports all major GNSS constellations, including GPS, Galileo,

Trimble has introduced the GLONASS, BeiDou, QZSS and NavIC.

> Support for the Indian available with the Trimble

The receivers include the tioning for a range of high capability to enable system integrators to choose either the L2 orL5 frequency to optimize signal performance and maximize the number of measurements available to the GNSS engine.

> "The BD9250 provides curacy without the need of a base station," said Finlay Wood, general manager, offroad, Trimble Autonomy. "This OEM GNSS board is ideal for high-volume autonomy applications that require precise positioning, without sacrificing accuracy, availability or integrity—enabling integrators to bring systems to market faster."

Leica's new AutoPole gives access to locations previously out of reach

Leica AP20 AutoPole, an innovative solution for auto- height on record is always correct, which avoids errors, mated total stations that boosts productivity to the next time-consuming postprocessing and returning to the field level through tilt compensation, automatic pole height to remeasure. readings and unique target identification.

The AP20 AutoPole combines an intelligent sensor mod-Geosystems' existing automated total stations to create a unique solution for autonomous workflows.

According to the company, it opens up new possibilities and is the world's first device on the market that solves three common workflow challenges: holding the pole vertical and stable, entering the pole height manually into the field software and locking to a foreign target on a site with multiple reflectors.

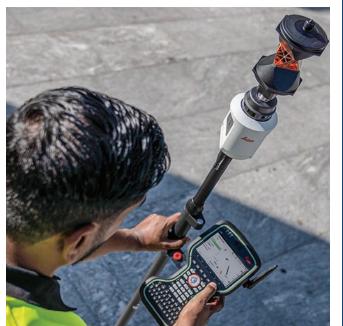
The tilt compensation of the AP20 AutoPole increases efficiency when working with total stations.

Tilt compensation decreases measurement time and increases flexibility and safety on site by enabling the measuring of points in locations that are inaccessible or put the user at risk. By updating the pole height auto-

Additionally, the AP20 AutoPole's target identification ensures the user's instrument will always lock to the ule with the new AP Reflector Pole and operates with Leica correct target. The innovation is another step towards autonomous workflows in line with Hexagon's mission to develop autonomous solutions that lead to increased productivity, safety and sustainability.

> "At Leica Geosystems, we understand that tight time schedules, growing expectations for accurate on-demand data and budget constraints put a lot of pressure on surveyors and construction professionals," says Hans-Martin Zogg, the business director of Total Stations at Leica Geosystems. "The AP20 AutoPole is a game changer because it solves several challenges simultaneously. Its tilt compensation and automatic pole height readings are absolutely unique in the industry and will transform how professionals measure with total stations."

"As a surveying company, the only way we can stay



Leica Geosystems has announced the introduction of the matically in the field software, the system ensures that the competitive and profitable is to acquire spatial data simply, quickly and efficiently," says Clifton Webb, director of Warner Surveys. "The Leica AP20 helps us stay ahead of the curve by increasing our productivity and flexibility. It allows us to measure points that were impractical or unsafe to measure before."



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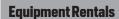


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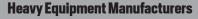












































NEW HIRES & APPOINTMENTS IN THE HEAVY EQUIPMENT INDUSTRY

Felecia Pryor joins Deere & Company as Senior VP & CPO

People Officer.

utive officer.

Deere & Company has announced that decades of experience in human former BorgWarner and Ford Motor resources and related fields at Borg-Company executive, Felecia Pryor, Warner, Inc., and Ford Motor Company. will join its senior leadership team In her most recent position, she was as Senior Vice President and Chief executive vice president and chief human resources officer at BorgWarn-In this newly created role, Pryor will er. Earlier, she was vice president of have responsibility for the company's human resources at the company's human resources, labor relations, en- Morse business unit. Pryor previously terprise security, aviation, and brand spent 16 years at Ford, where she was and communications functions. She global human resources director and will report directly to John May, Deere served in executive roles in Thailand & Company chairman and chief exec- and China. She earlier held human Pryor joins Deere with nearly two at various Ford assembly plants and at retain top talent."

the company's financial-services unit.

"Over the course of her career, Felecia has compiled an impressive record of achievement in a range of HR-related areas and is well-known for her expertise in diversity, equity and inclusion, talent development, executive compensation, performance management, succession planning, and employment law," said May, Deere's chairman and CEO. "Felecia will play an instrumental role in helping us achieve the company's strategic ambitions, strengthen resources and labor relations positions the John Deere brand, and attract and



Felecia Pryor

Tigercat founder Ken MacDonald assumes role of president

Grant Somerville has stepped away from his role as president of Tigercat Industries.

The timing is related to Grant's original intention to serve as president for a fiveyear term when he took on the role in 2017.

Tigercat founder, Ken Mac-Donald has assumed the role of president.

"I wish to thank Grant for all of the contributions that Grant Somerville he has made to our company his presidency. He very ca-



during his entire 30 years and sales volumes in 2019. related to the war in Ukraine. with us," said Ken. "I want He then went on to lead our to particularly recognize the team through the incredibly leadership he provided during trying last two and a half years during which we dealt with pably steered us through and the COVID pandemic as well oversaw record production as the effects on our business



Ken MacDonald

Despite these challenges, he took everything in stride and saw to it that we still managed to complete two major plant expansions and launch several new product lines."

Grant will continue to serve the company as a director.

In his new role, he will offer advice, and support various engineering initiatives focused on the development of new products and the improvement of existing products.

ARA adds new workforce development manager

The American Rental Association (ARA) announces Erika Singleton as the association's new workforce development manager. With a background in human resources management, employee training, and program marketing, her role will work to address the industry labor shortage by promoting rental as a

"We're elated to have Singleton on board," said Tony Conant, ARA CEO. "She's the perfect fit to support our current and future workplace initiatives due to her extensive experience and her proven success in driving new strategies and solutions forward."

The current ARA workplace initiatives include an industry job portal, best practices documents, customizable job description templates, employee recruitment videos, and an



Erika Singleton

employee recruitment website—exclusively available for ARA member access.

Singleton will also serve as a resource on additional topics, including rental industry public speaking, attending career and job fairs, workforce solutions and al-

"Adding Erika to our ARA." ■

team will enhance current workplace initiatives," said James Auerbach, ARA's vice president of event segment and rental industry workforce development. "She is focused on continuing to expand her knowledge and putting her expertise ternative funding programs. into practice in her role with

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Stickels as its new regional the Northeast region.

Stickels will replace current Northeast RBM Mark Barndollar, who is retiring after a long and successful career in construction equipment sales, including almost seven years with Takeuchi.

Stickels will now be responsible for all sales development and activity in the multi-state region, including dealer development and recruitment, inventory control, forecasting, promotions and the support of national and direct ac-

"Carl has outstanding experience, both in retail sales

Takeuchi-US has named Carl and the compact equipment industry," said John Vranches, business manager (RBM) for national sales manager for Takeuchi-US. "While Mark's retirement leaves us with some big shoes to fill, we're very confident in Carl's long track record of success. We believe our Northeast region dealers and their customers will soon see him as a tremendous resource and trusted Carl Stickels partner. We're pleased to have Carl join the Takeuchi family."

Based in Cortland, New York, Stickels comes to Takeuchi after 12 years as a territory and sales manager with an equipment distributor, gaining valuable experience in the heavy equipment marketplace. equipment and what it has to



Prior to his tenure there, Stickels spent more than 15 years in other roles, honing his sales, training and customer service skills.

"Having worked in this industry for a long time, I know firsthand about Takeuchi offer," Stickels said. "I'm looking forward to applying what I've learned about compact equipment sales and service to help our Northeast dealers introduce even more customers to the positive benefits of owning and operating a Takeuchi machine."







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