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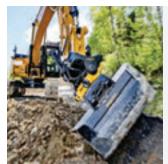




Reaching deeper depths

Bauer Maschinen has set a new trench cutter depth record in Saskatchewan. Page A17





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ATTACHMENTS



B3

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ENGINES & COMPONENTS



LETTER FROM THE EDITOR

Help build construction into an election issue

As the editor of Equipment ment. Later in the summer, travel south to the United election candidates. States.

anecdotal) conversation is the new campaign. infrastructure spending. I'm The website, and its prepared often told the United States correspondence, aims to hasn't maintained its infra- champion four main issues structure to the same degree of national importance for as Canada.

As a nation, I think it's including; strengthening inimportant to stay on the vestor confidence; long-term receiving end of that Amer- infrastructure planning; ican envy. And to ensure we supporting innovation and do, the Canadian Constructechnology; and attracting tion Association (CCA) has a skilled and diverse worklaunched a new advocacy force. campaign to keep con-"There is strength in numbers politicians' minds.

Via construction4cdns.ca, Van Buren said. the CCA aims to empower its The CCA is calling upon members, staff and anyone the federal government to tion industry by providing structure spending plan. an avenue to easily send a According to the association, pre-written letter to their much of Canada's infra-

Journal, I've taken advantage the website will also enable of many opportunities to the ability to send letters to

"With the federal election Whether it's for a trade show only a few months away, or to tour a manufacturing now is the time to stand up facility, I've visited more for construction and make American cities in my rela- sure action is taken on the tively short time here than I issues facing our industry have communities in Can- as we work to build a better Canada," Mary Van Buren, During these trips, a recurpresident of the CCA, said ring topic of casual (and in a recent email promoting

the construction industry,

struction at the forefront of and the more letters received, the more our voice is heard,"

connected to the construc- implement a 25-year infra-

60 and 70s and is reaching the end of its lifespan.

Bill Tremblay // Editor

editor@equipmentjournal.com

The current Liberal government has announced \$180 billion in funding for public infrastructure over a 12-year period.

However, if the ruling party were to change on election night, a change in infrastructure spending could soon follow.

Perhaps, that change in spending could equal more cash for infrastructure — a promise that could arise from any political party vying to form the next government.

I guess it depends on how vocal the construction industry becomes during the local member of parlia- structure was built in the election process.





\$175,000

\$55,000

\$275,000

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2016 JOHN DEERE 544K Wheel Loader

2012 JOHN DEERE 724K Wheel Loader



2011 VOLVO A40F Articulated Dump Truck

\$79,000



\$129,000

\$289,000

\$89,000

\$56,000

2013 JOHN DEERE 460E Articulated Dump Truck

2010 CASE 580SN Backhoe Loader



\$95,000

\$119,000

\$559,000

\$135,000

\$289,000

2017 JOHN DEERE 410L Backhoe Loader



2014 JOHN DEERE 310SK Backhoe Loader

\$69,000



2011 JOHN DEERE 700J Crawler Dozer

2017 JOHN DEERE 850K Crawler Dozer



2015 JOHN DEERE 1050K Crawler Dozer



2014 JOHN DEERE 333E Compact Track Loader

\$55,000



2017 CATERPILLAR 304E2 Excavator

2018 JOHN DEERE 75G Excavator



2015 KOMATSU PC170LC-10 Excavator



2014 JOHN DEERE 210G LC **Excavator**

\$129,000



2014 JOHN DEERE 470G LC **Excavator**

\$275,000



2015 TIGERCAT H855C

Forestry Harvester \$319,000



2016 JOHN DEERE 848L Forestry Skidder

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(5) KOMATSU HD325-7 (2013) 5410-6047 Hours, Heated Bodies, Tailgates, Inspected, Serviced and Work Ready



(3) CAT D8T LGP (2016) 6553 – 8190 Hours, Cat Dealer Maintained Since New, Block Heaters, Cab Precleaners, AC, 38" Pads, CAT SU Bld w/Tilt, Ripper Valve, Winch and 4 Barrel MS Ripper are Available



KOMATSU D65PX-17 (2014) - 4067 HOURS Complete NEW Undercarriage, 36" Pads, AC, S Blade with Hydraulic Tilt, Rear Hydraulics, Rear Camera, Very Clean Unit



CAT D6N LGP (2014) - 4256 Hours New Engine at 4250 Hours, 6 Way PAT Blade, Ripper Valve, Accugrade Ready, Strong U/C, Work



CAT D6T XL (2013)
6985 Hours - 2995 Idle Hours, Cat Dealer
Maintained, Waste Handler, AC, Block Heater, 22"
Pads, NEW Undercarriage, SU Blade w/Trash Rack



CAT 950K (2013) - 6498 HOURS 3792 Neutral Hours, 4.75 CY Bucket, Ride Control, 725/70x25 Tires, Extra CTWT, Rear Camera.



JOHN DEERE 772GP (2010) - 6273 HOURS 6273 Hours, Well Maintained Ex-Municipal Unit, AC, 17.5R25 Tires, Snow Wing, Front Lift Group, 14' Moldboard with 2 Foot Extension, Rear Fenders



KOMATSU WA430-6 (2011) - 5632 HOURS 5 CY GP Bucket, Coupler, 23.5R25 Tires, In Cab Bucket/Boom Positioner, Good Clean Loader, Inspected, Serviced, All Needed Repairs Completed.



KOMATSU WA320-7 (2015) - 2632 HOURS Quick Coupler, Michelin 20.5R25 Tires, 3.3 CY Bucket, 3rd Valve, Rear Camera, **72" Forks are Available**, Well Maintained Unit



JOHN DEERE 644K (2015) - 3955 HOURSExcellent Unit, AC, 3rd Valve, Michelin Tires, 7
CY Bucket, Optional Bucket is Available, Front
Fenders, Rear Camera, Very Nice Loader



8691 Hours – 2723 Idle Hours, AC, Autogrease, Rear View Camera, 6.25 CY Bucket, Stick Steer, Ride Control, 26.5x25 Tires, Used in Stockpile Application



CAT 980M (2014)
Unit Delivered New March 2015, 3552 Hours
- 1228 Idle Hours, Cat Dealer Maintained, AC, 7.5 CY Bucket, 29.5R25 Tires, Ride Control, Rear View Camera, Cold Weather Arrangement



CAT 980H (2007) - 15,621 HoursAC, Ride Control, 6.75 CY Bucket, 29.5 x 25
Tires, Scale System, Command Control Steering, **Warranty**



CAT 730 (2008)

11295 Hours – Idle Hours: 7525, AC, Engine Block Heater, 750/65R25 Flotation Tires, Box Liner, 30 Ton, Heated Box, Good Straight Truck, All Needed Repairs Completed



(2) CAT 730C (2015) 4844-5488 Hours, AC, Block Heater, 750/65R25 Flotation Tires, Rear Cab Screen, Rear View Camera, Heated Mirrors, 1 of 2 Units Available



(2) CAT 725C (2014)
4017-5482 Idle Hours, CAT Dealer Maintained, AC, 26 Ton, 6x6, Diff Lock, Tailgate,
Rear View Camera, 23.5x25 Bridgestones, Cat
Dealer Inspected, 1 of 2 Units Available



(4) VOLVO A30F (2012) 4435-5646 Hours, AC, 23.5R25 Tires, Rear View Camera, Tailgate, 31 Ton, Heated Boxes are Available, 1 of 4 Units Available

JULY 8, 2019





Built Robotics builds upon its fleet of autonomous heavy equipment

Built Robotics is expanding its product line size and variety.

In 2017, Built Robotics unveiled its first loader. Now, its fleet of equipment includes dozers and excavators. As well, the machines have completed more than 6,100 hours of autonomous operation, the equivalent of

includes a partnership with Mortenson work on the job site," Dillon said. Construction, building foundations for a wind turbine project.

"We're working on earthmoving for renewables projects like wind and solar farms," said Kelly Dillon, head of people operations at Built Robotics. "These projects are in remote areas with a lot of repetitive work far away from workforce centres, so they are great for our autonomous equipment."

of autonomous heavy equipment, both in is capable of transforming existing heavy equipment into autonomous machines.

The sensors, along with its accompanying autonomous machine: a compact track software, allows a supervisor to use a tablet to set a site perimeter and input the project plans to dictate what tasks the machine will

"The terrain model for the finished 480,000 km of testing with self-driving cars. wind-turbine foundation excavations are One of the autonomous fleet's jobsites loaded into the excavators and they go to

> sensors that is found in self-driving cars. The autonomous software is then designed for the specific construction requirements.

the process, and supervises the machines. The operator also installs kits, run robots He founded Built Robotics three years ago. and troubleshoots any issues that may arise.

"The shortage of qualified labour is an in-

The company uses a sensor system that dustry-wide challenge right now and finding was growing up, so he was familiar with the the skilled workers that large infrastructure industry," Dillon said. "He saw an opporprojects demand can be even more difficult in locations like these," Dillon said. "Our robotic equipment is able to shoulder some of the load by assisting with basic, repetitive 10 commercial projects so far, with five more tasks, freeing up human operators to focus in the hopper to be completed through the on the more specific, complex and critical activities."

able to boost safety on the jobsite.

"By taking workers out of harm's way, The Built Robotics hardware uses the same our technology has the potential to make autonomous job sites safer, more inclusive work environments," Dillon said.

An on-site remote operator is also part of Ready-Campbell, a former Google employee who sold his first company to eBay in 2015.

> "Noah has always had a passion for robotics. His dad was a contractor when Noah technology."

tunity to bring self-driving technology to the construction industry."

The company has completed more than end of the year.

"Each project is generally three to six Dillon added the autonomous system is months in length. The machines are about as fast and accurate as average operators, but not quite as good as the best," she said.

Dillon added there are some great things in the future for the young Built Robotics brand.

"We have an R&D fleet of equipment that The company is the creation of Noah we've deployed onto job sites across the country. As we begin to install our robotic upgrade kits to our customer's existing equipment, we will also train our customer's equipment operators and mechanics on our

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- Numerous Fusion couplers, IT couplers all new take off's.....\$1800 ea
- 430E 30" rear bucket, new CAT\$1800 Numerous Hydraulic cylinders rebuilt,
- Excavator and loader. Numerous new Cat surplus cutting edges and bucket teeth.

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- Rebuilt 950G transmission, 114 8945
- Rebuilt IT28G transmission p/n 2013318
- Rebuilt 928G transmission p/n 177 0017
- IT18F transmission (1082075)

- 924 transmission rebuilt. p/n 1807503
-\$11,200 exchange
- 980C rebuilt, p/n 6Y3197 heavy duty arrangement.....\$22,700 exchange
- New arrivals for tear down, 966H, 324D, 980G, 930H

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 324D Rebuilt final drives, new bearings/seals.....\$10,500 • 365B Rebuilt final drive, P/N 136 2956 (2).....\$18,500 ea 345 Final drive 227 6045....... 319/320/321/323 p/n 3530611 final drive open & insp

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Strongco employees Dave Pincivero, product support manager, construction; Paul George, sales manager, construction equipment Ontario; and Maria Valentini, marketing manager plant a tree in Whitby's Intrepid Park.

Volvo Group joins the living tribute to the Highway of Heroes

Members of the Canadian closure from the pain I feel passionate about working Armed Forces, military veter- had when I lost my friends, ans and volunteers recently helping to heal some of the joined forces to plant 300 non-visible wounds I brought more trees in support of the home from Afghanistan in the Highway of Heroes Tree process," said Corporal Nick Campaign.

On June 14, the trees were site of Camp X and legendary during the Second World War. you, buddy."

"Since my very first planting, I've found a sense of **Volvo Group donation**

Kerr, a veteran of Afghanistan.

"I prefer an army of trees planted at Intrepid Park in standing at attention over Whitby, Ontario — the former more stone cenotaphs. I was secret paramilitary training I lost, and every time I plant installation for covert agents a tree, I think, 'That one is for

Before the tree planting, Volvo Trucks Canada, Volvo Financial Services, Volvo Construction Equipment, Mack Trucks Canada and Mack Financial Services, made a in support of the Highway of Heroes Tree Campaign.

"I am very proud of the collaboration between Volvo Trucks, Volvo Financial Services, Mack Trucks and Volvo Construction Equipment in support of the Highway of Heroes Tree Campaign," said Paul Kudla, managing director for Volvo Trucks Canada. "This is the first time that Volvo Group in Canada has coordinated our efforts as a team in support of a cause. We www.hohtribute.ca.

together with this organization for two reasons, as it reflects one of the group's core values; care for the environment; and the importance this highway corridor holds for our customers, as they travel and work on it daily."

At the event, Prime Mina pallbearer for eight friends ister Justin Trudeau joined Minister of Veterans Affairs Lawrence MacAulay to present Corporal Kerr with the Minister of Veterans Affairs Commendation for outstanding dedication to volunteer work with the Highway of Heroes Tree Campaign.

Tree campaign

The Highway of Heroes jointfunding announcement Tree Campaign aims to plant 2 million trees between Trenton and Toronto, one tree for every Canadian that has served during times of conflict since Confederation, including the war of 1812. The campaign will plant 117,000 of the most prominent trees along the stretch of Highway 401 known as the Highway of Heroes in honour of every life lost while serving in the Canadian Armed Forces.

For more information, visit



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Grove and Strongco celebrate six-decade long partnership

Grove and Strongco recently celebrated 60 years of doing business together during a special ceremony at bauma 2019 in Munich, Germany.

Strongco is a Grove, Manitowoc and National Crane dealer that has a strong presence in selling, renting and servicing equipment across Canada.

"Their ability to provide strong crane sales, rentals and service across Canada has been instrumental in ensuring our cranes are dependable for our valued customer base," said Dave Hull, vice president of sales, Americas for Manitowoc Cranes. "Strongco is an important partner for us, and we look forward to many more years of good

Hull presented the company with an award to mark the 60-year achievement. Strongco representatives William Ostrander, vice president of cranes and material handling, and Oliver Nachevski, vice president and COO, joined Manitowoc's booth at bauma to celebrate and accept the

"Strongco is very proud, and we value our partnership with Manitowoc," Nachevski said. "We look forward to continuing to represent this premier group of crane products for many more years to come."

Echoing his statements, Ostrander added "Manitowoc has been a key part of our success in Canada, and we're proud to be associated with this market leader in cranes and lifting solutions. The products and support they provide us and our customers is the best in the industry."

ShearForce and Work Truck West open new Alberta location

ing a new sales and service centre in Airdrie, Alberta.

Located about 20 minutes north of Calgary, the new designed to support ShearForce and Work Truck West's customers across Alberta and Saskatchewan by supplying parts, service and support for the products they sell from a central location. The new shop is expected to open in early July.

The shop features three full mechanic bays for inshop services including work truck customizations and service, and excavator attachment installations and machine setups.

ShearForce Equipment and Work Truck West are the two operating divisions of West Coast Machinery Ltd.

ShearForce Equipment is Western Canada's hydraulic attachment specialist, offering new and used hydraulic demolition, crushing, scrap recycling, and excavation attachments for sale and rent.

Work Truck West brings a consultative approach when it comes to developing medium-duty work truck solutions, providing mechanics service trucks, dump trucks, picker deck trucks, and snow and ice trucks to customers and partners across Canada.

For the management team at West Coast Machinery, timing was essential to making the move to expand operations to the east.

"It's been a long time coming, but our patience paid off and we were able to jump at the right opportunity to get ourselves into the ideal location for expanding our business into Alberta," said West Coast Machinery President Brad Dewit. "We really feel that we are investing in our customers' success in the Prairies with this new facility and our enhanced sales and support capabilities."

Rob Beukema, vice president and sales manager for Work Truck West, added, "One of our goals with this expansion is to help to alleviate the demand for turnkey, specialized work-ready trucks in Alberta and beyond. In addition, we are looking forward to better servicing our valuable customers in the region with

truck equipment solutions."

Two senior dedicated team members will be leading facility (located at 512 East Lake Road NE in Airdrie) is efforts at the new branch starting this summer, with plans Branch manager Andrew Young will lead sales and

ShearForce Equipment and Work Truck West are open- faster turnarounds for work truck service, parts and rentals and product support manager Travis Ostermeier will provide parts, service and support for both ShearForce and Work Truck West divisions.

> "We're looking forward to having the space and resourto ramp up sales, rental and technical staffing as they grow. ces to offer more immediate solutions to customers with specialized local support," Young said.



Advance Construction Equipment



2016 BOBCAT \$590, 2000 hours, cab,

.....\$POR.



2012 JCB 190T TRACK LOADER, 3000 hours, deluxe cab, HVAC, radio, 2 speed,

60% tracks, nice clean local trade. \$32,500



thumb, coupler, 3 buckets, very nice unit.



JCB TM320, 6400 lb. 17' lift, hyd. coupler, deluxe cab, hvac, articulating telescopic. Bucket or forks available. 2 units from.....

aux. hyd., 2.75 yard bucket, cab hvac, fully serviced, 2 units availablePOA 2 available from \$79,500.



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accuracy in a stable and levers. productive machine via 4 final emissions-certified hydraulic excavator.

As well, the new excavator doesn't deliver the transportation-permit headaches of bigger machines.

The new PC290LCi-11 fea-Control (iMC), which is based on Komatsu's unique sensor package, including stroke sensing hydraulic cylinders, an IMU sensor and GNSS antennas.

The technology utilizes 3D design data loaded in the control box to accurately check its position against the target to semi-automatically limit over-excavation.

"The PC290LCi-11 is perfect for applications where the customer is looking for good stability and working range, while avoiding the transportation limits of larger-size-class excavators," said Andrew Earing, senior product manager of tracked equipment at Komatsu.

The hydraulic excavator also includes intelligent Machine Control joysticks, which allows semi-auto/ manual-mode switching

the target surface and minimizing digging too deep.

excavator is Auto Stop Control, which allows the work tures intelligent Machine equipment to automatically stop when the bucket edge reaches the design surface, thus minimizing design surface damage.

> Also, with Minimum Distance Control, the machine included on the excavator.

Komatsu America Corp. is function can be operated controls the bucket by auto- This allows the angle and ator is equipped with a 6.69 as fuel and diesel exhaust promising first-to-last-pass with switches on the control matically selecting the point magnification of the views on the bucket closest to the to be changed, allowing the Via Auto Grade Assist, as target surface. If the machine operator to select the optithe new PC290LCi-11 Tier the operator moves the arm, is not facing a sloped surface mum view, depending on the boom adjusts the bucket at a right angle, it will still height automatically, tracing follow the target surface and minimize digging below it.

> allows the bucket edge to be of use. accurately positioned square the operator the facing angle, relative to target surface.

Realistic 3D Display is also

work conditions.

Inside the cab, the intelligent Machine Control Another new feature is monitor uses a large 30 cm Another feature on the Facing Angle Compass that screen for visibility and ease

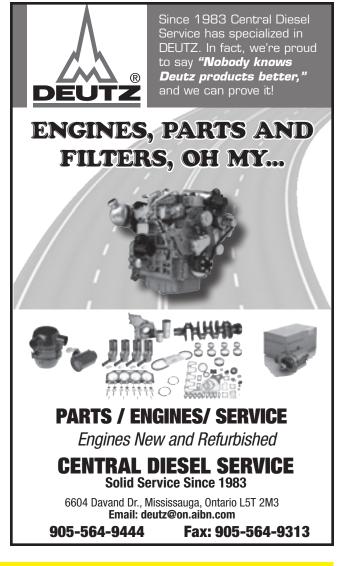
The simple screen laywith the target surface. The out displays the necessary orientation of the facing information in an easiangle compass' arrow shows ly understood fashion. A touchscreen icon interface, instead of a multi-step menu, simplifies operation.

The PC290LCi-11 excav-

litre, 196 hp, EPA Tier 4 Final, SAA6D107E-3 engine.

level 5 technology feeds the location, cautions and mainoperator machine data, such tenance alert information.

fluid (DEF) levels, Komatsu Diesel Particulate Filter Furthermore, KOMTRAX (DPF), regeneration status,





and design surface offset The PC290LCi-11 excavator is equipped with a 6.69 litre, 196 hp, EPA Tier 4 Final, SAA6D107E-3 engine.





@EQUIPJOURNAL

Bobcat introduces two new utility vehicles

With industry-leading specs and proven durability, the accessories.

debuted the new UV34 and UV34XL diesel utility vehicles. system, increased towing capacity and more integrated

Designed to meet challenging work conditions, Bobcat has chassis for increased durability, an enhanced suspension diesel engines are designed to excel in harsh and challenging working conditions. In fact, it's the same engine used in Bobcat's mini track loaders.

> The new UV34 and UV34XL utility vehicles are designed with an all new chassis that dramatically improves ground clearance and off-road capabilities, while allowing more range of motion in the suspension for superior ride quality — a feature further enhanced with added seat padding for enhanced operator comfort.

> Bobcat UV34 utility vehicles offer seating for an operator and two passengers, while the extended UV34XL has room for an operator and five passengers.

> With more material added to the frame, suspension components, wheel hubs and wheel bearings, Bobcat's UV34 and UV34XL utility vehicles offer amplified durability.

> An independent rear suspension with sway bar provides improved ride quality and handling. All new shocks and springs, plus stronger drive components push through challenging jobsites.

> Improved ride quality is also a focus of the new cab design featuring a low, wide cab opening that allows for easy

> Updated instrumentation throughout the cab makes operation more intuitive, while larger controls and gauges improve visibility and ease of use. More in-dash storage was added to the new cab design along with a flip-up seat for stowaway convenience of larger items.

> The UV34 and UV34XL utility vehicles are designed with a rugged cargo box that leads the industry in size and payload capacity, according to Bobcat. The greater payload capacity allows operators to haul more, and in turn, maximize time on a jobsite, farm, acreage or grounds maintenance project. The large cargo box can be emptied manually or with an optional powered cargo box lift.

> Towing capacity is increased by an impressive 227 kg in the standard and XL utility vehicles to accommodate hauling of light-duty trailers. The industry-leading towing rating of 1,134 kg allows the vehicle and operator to efficiently move firewood, landscaping materials, trailered watercraft and more.



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1978 SMI 5250, GM - GM, low hours,



2003 VOHL DV-4000 LOADER-MOUNT BLOWER, c/w JD 275 hp \$67,000. motor telescopic chute.



1996 SMI 8400, 4000 tons per hour, G.M - G.M. 710 hp. \$105,000



1990 SMI 5250A c/w 2 GM diesels, front & rear, 2000 T.P.H., very clean, low hrs.



SMI 7200 ribbon blower, rebuilt 1997



1993 SMI 7250A 3000 TPH - GM - GM -470HP, very clean, ex gov. \$115,000.



1997 RPM TECH P-3500 dump blower, Cummins KT-450. \$59,000



1992 RPM TECH dump blower, Cummins 450 HP. \$52,000.



1983 VOHL DV-4000, J.D. motor, telchute. \$44,500



2002 VOHL DV-4000, louder mount. J.D. diesel



1987 FORD F-700, 4x4, GM Diesel, long frame, good condition.



1983 PAYSTAR 5000. 4x4. Cummins 270, auto trans, front harness - clean.



1988 JETAIR II, Cummins, high-veloci-\$55.000. ty air duct, very clean.



1983 WESTERN STAR. 6x6. Cummins 270 HP, 18-46 axles, good \$57,000.



1981 OSHKOSH R. c/w CAT 825 HP rear eng, 400 hours, 5000 tph capacity.







Caterpillar's new R2900 underground loader delivers near zero NOx

The new Cat R2900 underground loader Stage V and Canada's CANMET standards. which facilitate maintenance and repair. continues to deliver the high performance decessor while offering configurations to meet the strictest diesel engine emissions standards, including those in Europe and North America.

The new R2900 underground loader is powered by the durable and fuel-efficient Cat C15 engine, available in a number of with high ambient cooling capability. emissions configurations to meet the needs of mining operations worldwide.

Air-to-air aftercooled

The six-cylinder engine is turbocharged and air-to-air aftercooled, and it produces hp in EU Stage V compliant form.

Using the proven Cat Clean Emissions Module to limit particulate matter and NOx simple structures that extends durability to near zero, the R2900 is certified to meet EU and accommodates modular components,

Other emissions packages are EU Stage and 17.2-tonne payload of its proven pre- IIIA equivalent/U.S. EPA Tier 3 equivalent and Caterpillar's Ventilation Reduction System, which offers the optional use of flow through or highly efficient wall flow diesel particulate filters for improved underground

The R2900 underground loader is available

The key component of the package is a high efficiency radiator that features a modular design with individual tubes that play enables machine health monitoring can be serviced independently to reduce maintenance time.

The radiator is also resistant to clogging 409 hp in standard configuration and 393 and allows faster cleaning and longer service intervals.

The engine end frame design features new,

Remote axle and transmission coolers and filters enable easy access, and a single fuel tank replaces the dual tanks on the previous underground loader model. The new tank also provides ground level access for refuelling.

The available brake release and tow hook allows disengaging the parking brake and hooking to the machine from the rear in the event the machine must be towed.

The underground loader's in-cab disthrough Cat Product Link Elite. The new system makes it easier to share data across multiple destinations.

Scalable remote operation technology starts with the Caterpillar line-of-sight console. Critical machine information is now presented on a display in the console. Additional MineStar Command technology

enables teleremote and semi-autonomous operation from a distant operator station.

Underground loader bucket options

A range of bucket sizes and configurations are available for the R2900 to match material characteristics and optimize productivity.

With the introduction of Bolt-On Half Arrow ground engaging tools (GET) for bucket edges, Caterpillar now offers a complete range of Cat GET and bucket wear solutions for underground loaders—to enable optimizing the system for the application.

With a proven and reliable retention system, the bolt-on GET offer more wear material than standard weld-on GET, and the bolt-on design enables fast and easy removal and replacement.

Despite additional wear material, the low-profile front edge eases pile penetration and promotes fast bucket loading. ■



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CAT 320E L- 2 TO CHOOSE FROM. Loaded, Loaded. 2014 Model - 3660 original hours -Equipped with Tool Control Hydraulics. details. Hydraulic quick coupler, hydraulic thumb, choice of 2 buckets, 48" or 54" - also equipped with boom and stick drop lockout valves. Work ready, like new machine.



2011 CAT 621H, low hours, came out of Caterpillar proving grounds, powretrain warranty, rare find, call for



2014 CAT 725, 3987 hours, Michelin tires, heated box, VERY CLEAN!



2013 JOHN DEERE 724K, Bridgestone tires, auto lube greasing system, 230,000 kms, equipped with air Tier 3 machine.



2011 FORD F550 SERVICE TRUCK, compressor, transfer tank and lube reels, automatic transmission, 4x4, sold certified.



2003 CAT 966G, Goodyear tires, machine, extensive engine repairs done.



CAT 349EL, 5200 hours, high presclean, good running loader, one owner sure aux hydraulics, coupler, choice of 2 buckets, immaculate machine.



2007 CAT D10T, excellent component **2012 CAT D11T**, single shank ripper, history, semi-u blade, single shank ripper, work ready, EPA certified.



13,000 frame hours, semi-u blade, EPA certified. Call for more details.



HITACHI EX1800 BUCKET, 12.5 cu. yd., zero hours on it since rebuild, will also fit EX1900.

@EQUIPJOURNAL

Digging history: HCEA Canada opens its doors to demo vintage heavy equipment

HCEA Canada's annual Wheels & Tracks in Motion event recently returned to the Simcoe County Museum.

In June, more than 60 pieces of historical construction equipment come out of retirement, as the Historical Construction Equipment Association Canada (HCEA Canada) invites the public to view its collection of restored machines.

The HCEA's next public exhibit returns to the museum in the fall with the Last Blast at the museum on Oct. 19.



The Cletrac (Cleveland Tractor Co.) Model W, rated at 15 hp, was introduced in 1919 and is shown here pulling a tumblebug scraper.



A 1929 Adams #10 grader that was originally bought by Towland Construction of London, Ontario. Powered by a 10-20 McCormick-Deering 4-cylinder gas engine, it took HCEA Canada members several hundred volunteer hours to get it into working order.



A 1950s era International TD9 crawler tractor equipped with a Heil double drum winch handling a LeTourneau Model X pull scraper of the same era. Restored by the late Don Shiell and shown here with James Dick at the controls.



A John Deere Model 820 elevating scraper.



HCEA Canada member Art Van Campoperates his 1950s Caterpillar D7 dozer.



A 1929 Wilford 3/4 swing shovel.





A 1960s era Case Model 310 crawler tractor with blade attachment and gas powered. Owned and restored by Bruce and Steve Blacktopp of Zephyr Peat Moss Ltd. in Mt. Albert, Ontario.



EQUIPMENTJOURNAL.COM

A 1970s era Drott hydraulic excavator, rated at 1 cubic yard capacity, and powered by 4-71 Detroit diesel engine, feeds pit run gravel into the 1930s Sandy crusher that was built in Goderich, Ontario.



The HCEA Canada owned 1940s Caterpillar D7 with a Cat Model 60 scraper.



The 1923 Erie B steam shovel owned by the Simcoe County Museum.



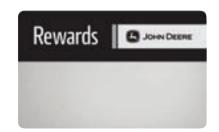
A 1930s era Caterpillar # 10 Auto Patrol Grader powered with a 4 cylinder diesel engine. HCEA Canada's John Hoover is shown here making adjustments to the 2-cylinder gas starting engine commonly call a 'pup motor.'



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Record setter

Bauer trench cutter technology reaches 228 metres in Saskatchewan

Logistics, Bauer Maschinen ewan. GmbH has set a new trench cutter depth record in Saskatchewan.

On June 17. Bauer Maschinen GmbH successfully completed the first 228 metre cutter bulk sample at Rio Tinto Exploration Canada's FalCon project.

The 228 metre depth reached by a trench cutter in any commercial application worldwide.

For Bauer, the depth also proves its cutter technology cannot only be used in specialist foundation engineering, but is also suitable for the ex-

more ways than one. This is a significant milestone in using proven technology for a very means that we will be able to make important exploration decisions on what has been, one of the most challenging diamond evaluation projects in the industry," said Gary Hodgkinson, project director at FalCon. "We look forward to continuing working with Bauer to embed this technology and other new innovations in our program."

The FalCon project of Rio Tinto Exploration Canada and Star Diamond Corporation aims to prove the commercial viability of the Fort a la Corne den which poses a significant

In a joint venture with Nuna kimberlite fields in Saskatch- additional challenge to the

Due to the low grade of the kimberlites, Rio Tinto Bauer will execute several decided to use Bauer trench more bulk samples in 2019 cutter technology to provide large-volume, high quality kimberlite samples for the final 2020. ■ evaluation of the project in regard to diamond content and recovered diamond quality.

A Bauer BC 50 cutter on has never been previously a Bauer MC 128 duty-cycle crane was used for bulk sampling to a maximum depth of 250 metres.

> The BC 50 features an overall height of 12.7 metres, a trench length of 280 cm and delivers 120 kNm of torque.

The 170 tonne MC 128 is ploration and mining industry. powered by a 950 hp Cat C27 "It's groundbreaking in engine and provides a maximum lifting capacity of 200

In addition to the cutter different application. For us, it and the base carrier, Bauer Maschinen GmbH supplied a BE 550 desanding plant and other accessories from Bauer MAT Slurry Handling Systems. The equipment was delivered to site on time and tested in September.

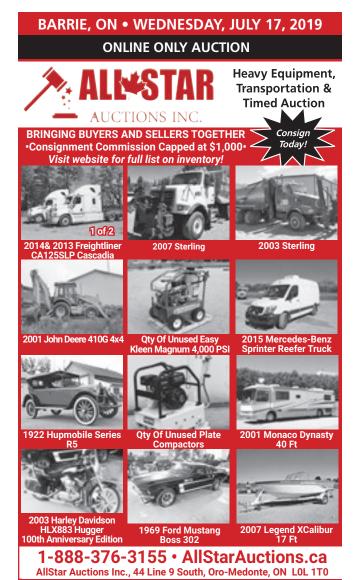
> After a long winter break, operation started end of May 2019. The kimberlite is washed and bagged into bulk bags for further evaluation in multiple steps by the experts of Rio Tinto. Kimberlite on the FalCon project is covered by about 120 metres of overbur

project.

Under the present contract, on the FalCon project with the option to be extended into











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2016 Volvo DD120, 115 hrs, 78", HF 8 amp., adv. compaction, drum spray water pump. **\$230,000**



2014 Volvo L150G, boom susp, limited slip rear axle, 3rd fn hyd., auto lube, rear camera. **\$175,000**



2015 Volvo L150H, 26.5R25 tires, 4.5yd³ GP bucket, auto shutdown, engine heater,**\$185,000**



2014 Volvo A40G, 2900 hours, rear vision, KAB air ride, tailgate, auto engine shutdown. **\$489,900**



2014 Volvo A25F, 2300 hours, tailgate, camera, heated mirrors, Kab seat. **\$376,500**



2014 Volvo A35G, 4600 hours, A/C, climate control, exhaust body heat, front spill guard, on board weigh system, colour RV camera, radio w/ blue tooth, tailgate. \$410,000



2014 Volvo A40G 3770 hours, rear vision, heated mirrors, tailgate, air ride KAB seat. **\$475,000**



2015 Volvo A25G 3300 hours, AC, suspension seat, rear view LCD camera, tailgate, auto engine shutdown, extra worklights. \$320,000



2015 Volvo A25G, 4100 hours, AC, suspension seat, rear view LCD camera, tailgate, auto engine shutdown, extra worklights. \$272.900



2013 Volvo A40F, 6100 hours, exhaust body heat, front spill guard, tailgate, colour RV camera, heated RV mirrors, extra work lights, warranty remaining. \$349,000



2013 Volvo A40F, 7400 hrs, KAB air susp. seat, rear camera, tailgate, newer tires. \$255,000



2011 Volvo EW180C, 2100 hours, aux. hyd., coupler, 36" bucket. **\$165,000**



2012 Volvo EC380 DL, 8600 hrs., 36" triple grouser, air susp. seat, Ω/C , 60" bkt. **\$149,900**



2006 Volvo EC240, coupler, thumb, full piping and hyd., extra work lights, 1.5y bucket. **\$49,900**



2012 Volvo EC160DL, 2400 hours, dozer blade, hyd. coupler, triple grouser pads, heated air suspension seat, 1 pump double acting hyd., RV camera, A/C, pilot control pattern changer. \$110,000



2014 Volvo MTC 85 C demo unit , 2 speed, 50 hours, Heat/AC, deluxe package, 72" bucket. **\$66,850**



2016 Volvo MC 115 C, 110 hours, cab with heat & A/C, 2 speed, high flow. **\$59,500**



2016 Volvo MC85C, 80 hrs, heat & AC, boom susp., 2 Speed, 72" low profile bkt. **\$42,500**





ASV boosts torque on new VT-70 High Output CTL

ASV Holdings Inc. has unveiled its new VT-70 High Output compact track loader, featuring higher torque, an efficient hydraulic system and ASV's most comfortable cab to date.

The new mid-frame, vertical lift Posi-Track machine was introduced at a recent media event at ASV's headquarters in Grand Rapids, Minnesota.

"Fitting more power into our machines is a never-ending mission at ASV," said Justin Rupar, vice president of sales and marketing for ASV. "The impressively powerful VT-70 High Output will allow our customers to complete tough jobs quickly and efficiently."

The VT-70 High Output features 207 footpounds of torque. Higher torque allows for maximum performance, high speeds and minimal engine bog down in all applications.

It makes 74.3 hp clear down at 2,200 rpm, you can work that engine, and it's not just getting horsepower out of spinning fast, it's getting it by making torque," said Buck Storlie, ASV product line manager. "Torque is what does the work in the end."

Drive motors transfer the torque to ASV's patented internal-drive sprockets. Internal rollers reduce friction loss in the undercarriage, resulting in more power being transferred to the track regardless of drive contains 12 contact points per track and

As well, ASV built the machine with a turbocharged 74.3-hp Deutz 2.2-litre diesel engine.

"It's almost an additional 10 hp from our VT-70 standard machine," Storlie said. "It's been an extremely reliable engine for us in drive sprockets provides superior traction and

The engine meets EPA Tier 4 Final emission standards utilizing a DOC-only exhaust after-treatment without a DPF or SCR. This results in increased sprocket and bogie wheel eliminates downtime risks, maintenance and the costs associated with regeneration and diesel exhaust fluid.

The VT-70 High Output's hydraulic system feature direct drive pumps, which boost performance for even the most demanding attachments. The compact track loader's hydraulic system includes 3,300 psi of auxiliary pressure and 84 litres per minute standard flow. An optional 103.7 litres per minute high-flow system is available for greater performance with demanding attachments. The system features large line sizes, hydraulic coolers and direct-drive pumps, transferattachment.

The VT-70 High Output includes a rated operating capacity of 1,056 kg and a tipping load of 3,016 kg. The machine is 1.67-metrewide and has a 3.21 metre lift height. The





"It's got an exceptionally good torque curve. Operators can use the unit with all standard attachments.

Posi-Track

ASV's purpose-built Posi-Track undercarriage allows customers to use the VT-70 High Output as an all-terrain, all-season machine with maximum control, flotation, traction direct-drive pump, eliminating the labour-inand pushing power in steep, wet, muddy and slippery conditions.

The result for the VT-70 High Output, which 38-cm-wide tracks, is a ground pressure of 4.6 psi. Numerous contact points and guide lugs also virtually eliminate the risk of track derailment.

A flexible rubber track with internal positive track life. The open-rail and drive-sprocket design, rather than the enclosed tub system seen on many competitive undercarriages, life along with easier and faster undercarriage cleaning. All of the wheels are exposed in the undercarriage, allowing material to spill out, reducing the risk of abrasive material getting trapped and wearing away at components.

ASV designs its Posi-Track and skid-steer loader frames separately to provide customers with the highest performance from each machine. The dedicated frame for the VT-70 High Output results in ground clearance of 33 cm. This allows the unit to easily travel over logs, stumps, rocks and other obstructions with less risk of getting hung up. ASV's purpose-built chassis also provides a 37-degree ring more flow and pressure directly to the departure angle, decreasing the risk of the machine getting stuck when starting to climb a steep hill.

VT-70 High Output serviceability

The VT-70 High Output includes time-savmachine features speeds as fast as 18 km per ing serviceability features that offer access hour. A self-levelling system allows attach- to all sides of the engine compartment and ments to stay at a set position while lifting. daily checkpoints. ASV used advanced en-

gineering solutions to design the machine also contributes to operator comfort. An with a swing-out radiator, top hood and side included suspension system made up of two doors. The machine's cooler swings out with the door, allowing total access for cleaning allows for a smooth ride over every type of and improved machine performance due to the cleaner cooler.

tensive belt servicing that comes with belt-driven pumps. The compact track loader includes convenient drain plugs on all service items to speed the draining process. Operators can easily reach the plugs without removing the tracks. Rather than hose clamp-mounted filters, the VT-70 High Output features easyto-access spin-on, frame-mounted filters for simple, single-wrench service. Greasing is simple thanks to Zerk fittings on the end of all pins.

Operator comfort

ASV's patented Posi-Track undercarriage

independent torsion axles per undercarriage

The new machine also features ASV's most ASV built the VT-70 High Output with a comfortable cab to date. ASV designed it to allow easier entry and exit and to boost visibility. It features standard joystick controls to make operation easy and intuitive. Ride control is available to dampen the load in the bucket, limiting material loss and improving operator comfort. An optional bucket positioning system keeps the bucket level while lifting, reducing spillage. In addition, a suspended air ride seat contributes to additional comfort and a rearview camera and monitor boosts safety and visibility.

> "The operator experience is improved greatly by what may sound like small features, but when you add those things up it makes for a nicer seated position," Storlie said. ■



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Metso acquires McCloskey

McCloskey International, a Canadian mobile crushing and screening equipment McCloskey sales manufacturer.

The acquisition, valued at \$420 million, aims to expand Metso's offering in the aggregates industry globally and to strengthen per cent. its customer reach especially to general contractor customers.

is expected to grow by 4 to 6 per cent annually leading up to 2023, driven by underlying and Northern Ireland. road construction investments.

growth of mobile products within the aggregates industry.

"This acquisition is in line with Metso's profitable growth strategy," said Pekka Vauramo, Metso's president and CEO. "It strengthens our aggregates business in key McCloskey, founder, president and CEO growth areas. The different cycles of aggregates balance our previously more mining focused minerals portfolio well."

the fourth quarter of 2019.

Markku Simula, president of the aggregates equipment business area in Metso, added customers in aggregates and construction have varying business needs.

"This acquisition supports our expansion plans to approach customers through multiple complementary channels and offerings to meet their diverse needs," Simula said. "Going forward, Metso plans to continue developing the McCloskey brands and provided equipment used across industries distribution channels independent of the Metso channel. Synergies are apart from sourcing mainly revenue related, resulting recycling, landscaping and composting. from the wider offering available to both

Metso has signed an agreement to acquire equipment, service and consumable sales."

In the 12-month period ending Sept. 30, 2018, McCloskey had sales of \$464 million and a pro forma EBITDA margin of 10.3

The company's sales in the fiscal year ending Sept. 30, 2019, are expected to ex-The mobile aggregate equipment market ceed \$500 million. McCloskey has about 900 employees in Canada, the United States

"We are proud of the growth achieved in By acquiring McCloskey, Metso will be a competitive market. I know that joining able to better take part in the attractive Metso is the right move for all our customers, employees, dealers and business partners. The combination of our unique focus on products and people and Metso's global resources will help create even better solutions for our customers," said Paschal of McCloskey.

The enterprise value of the transaction is \$420 million, payable at closing with an The acquisition is expected to close during additional profitability-based earn-out consideration of up to \$35 million for the two-year period after closing. The transaction is expected to be positive for Metso's earnings per share in 2020. McCloskey will be reported in Metso's Minerals segment.

> McCloskey, based in Peterborough, Ontario, designs and manufactures innovative crushers, screeners, stacking conveyors and washing systems.

> Since 1985, McCloskey International has including aggregate, mining, construction and demolition, waste management and

During its expansion over the past year, channels as well as additional crusher McCloskey acquired Lippmann-Milwaukee



in the third quarter of 2018. Lippmann USA Lippmann was established in 1923 is a manufacturer of aggregate crushing and has dedicated itself to producing the equipment for processing applications. highest quality crushing equipment on the Headquartered in Milwaukee, Wisconsin, market.

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Colin Imrie (left), sales specialist for Bobcat of the Tri Cities stands with Justin Baker, operations manager for Wright Landscape Services, where the crew is busy bringing this excited homeowner's landscape design to fruition in Bloomington, Ont.

scape Services, could always envision himself working in the family business that was started in 1967 by his father. After establishing himself as a successful Landscape Architect on large projects throughout North America at other companies, he was ready to take over the family business.

Wright Landscape is a full service design-build and maintenance company that services the Tri-Cities area, handling everything from the municipal design approval process to construction and



Dave attributes much of their success to bringing in Justin Baker as their operations manager. "His background has always been in landscaping, he loves what he does, and he loves seeing things built. As soon as a business owner is able to delegate, to entrust his employees to run things, the company grows." stated Dave.

The company bought its first Bobcat ® machine in 2003, the S185 compact skid-steer. Dave had tried out several brands, but it came down to the usability of the Bobcat machines. At the time Bobcat had come out with hand controls (selectable joystick controls) which were easier than the dual foot pedals controls.

Justin commented "I like the Bobcat machines because of their durability,

mooth ride, and they are all around good machines. My standards were set pretty high from previous manufacturers, but realized switching to Bobcat machines was a no brainer after running the first one at a couple jobs. We then bought two Bobcat T650 compact track loaders, two E32 compact excavators and recently the E85 compact excavator and a T595 compact track loader."

When asked about service Dave stated "I really liked working with Trevor Sloan. He took really good care of us. Bobcat is a great a machine, but it comes down to the relationship with the dealership. If a machines goes down, Trevor was right there to fix it."

"All the team at Bobcat of the Tri Cities has supported us as equally as Trevor has." Justin added.

Thanks Dave and Justin.

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Modern Crane recruits Canada's first Demag AC-300-6

Canada's first Demag AC-300-6 all-terrain crane has arrived in Milton, Ontario.

Modern Crane received the new all-terrain crane to help assemble tower cranes.

Modern Crane is a division of the Pumpcrete Corporation, which is active in the heavy lifting, concrete pumping, heavy haul and transportation sectors. The company purchased the new crane from Terex Cranes distributor, Cropac Equipment. heavy lifting cranes on the heights up to 78 metre or 74

According to Aaron Hanna, vice president of sales for Modern Crane, the Demag liams is referring to include AC-300-6 all terrain crane's long main boom was a crucial feature in the company's crane selection.

"The crane has the reach we need, and it is easy to set Plus control system with said that North America has up on job sites where there are potentially impeding obstacles." Hanna said.

Modern Crane owner Mark Williams added the new Demag all terrain crane will 300-6 all-terrain crane has give the company a significant advantage in the market

"It features the latest in crane technology that will All Terrain range equipped and merit and only makes help our team work more with a luffing jib. The unit's Modern, Cropac and Demag efficiently, and we consider 80-metre main boom is de- stance stronger," Hanna Demag to be the pinnacle of signed to perform jobs at added. ■



market" he said.

Some of the features Wilto help reduce maintenance erecting tower cranes. expenses. As well, the IC-1 asymmetric outrigger posifor larger machines.

a 300 tonne capacity claspopular throughout the resification, features an 80 metre main boom and is the he stated. smallest crane in the Demag

metre radius without rigging

With a 15 tonne lifting capthe Demag single-engine acity when the main boom is concept with an intelligent fully extended, the Demag AC motor management system 300-6 is an excellent unit for

Cropac President Bill Finkle more tower cranes than anytioning allows the AC 300-6 to where else in the world, and perform jobs usually reserved the Demag AC-300-6 crane has a large capacity compared The six-axle Demag AC to other units in the field.

> "We expect this crane to be gion for a long time to come,"

"I think there is great value



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Link-Belt launches new x4 material handler in Canada

Boasting improved smoothness, manoeuvrability and precision, LBX Company is introducing the new Link-Belt 600 X4 Material Handler (MH) in Canada and the United States.

The 600 X4 MH features an electronically-controlled 362 hp Isuzu engine that meets Tier 4 Final requirements, without the need for a diesel particulate filter (DPF).

The 600 X4 MH is purpose-built for material handling and demolition applications, featuring a twopiece attachment with hose burst check valves. The machine has a straight boom and droop-nose arm. As well, the hydraulics package features award-winning Spool Stroke Control (SSC) technology to achieve maximum control and productivity.

"The new hydraulics package delivers faster cycle times than its predecessor," said Adam Woods, product manager at LBX Company. "This performance increase is largely due to a new proprietary control valve with a larger hydraulic passage area. But we didn't stop there. We increased the size of arm, boom and auxiliary spools to reduce pressure loss and distribute oil more smoothly. Two electrically-controlled Kawasaki pumps and one Kawasaki gear pump assure that hydraulic flow gets delivered precisely when and where it's needed. The end result is more smoothness, manoeuvrability and precision across all operating modes."

Also, the performance enhancements included on the 600 X4 MH were achieved without compromising fuel efficiency.

"A 3 per cent DEF consumption rate, combined with a large DEF tank gives it the longest DEF refill interval in the industry," Woods

The X4 cab is designed to maximize operator comfort and convenience, featuring a standard air suspension seat with a 5-degree tilt. Arm rests move proportionally with the console, which means that the distance and angle between joysticks and operator remains the same, no matter how the seat is adjusted.

Furthermore, a hinged OPG Level 1 front guard and ISO guard rails and mirrors are standard. Fixed OPG Level 2 front guard and FOPS Level 2 top guard are also available.

The hydraulic cab riser features a higher operator view of

5.9 metres at eye level height. A large, 18 cm LCD colour monitor allows the operator to easily navigate a full menu

LINK-BELT 600 X4 MH SPECS	
Net Horsepower:	362 hp @ 2,000 rpm
Operating Weight:	57,277 kg
Swing Torque:	111,000 lbf-ft
Swing Speed:	9.1 rpm
Engine Make:	Isuzu
Engine Model:	AQ-6HUZX
Max Travel Speed:	5.3 km/h

ator and attachments. The small items; joysticks with standard rear-view camera is easy-to-hold grip and radio accessible through the mon- mute buttons; MP3 audio itor, displaying a panoramic input; and Bluetooth for view of the worksite from the hands-free communication. rear of the machine, with sight guidelines that can be turned on or off by the operator.

Rear and side lights may visibility and safety.

the Wide Angle Visual Enhancement System (WAVES) can be added.

"WAVES is an exclusive, award-winning feature for sent. The system also provides Link-Belt X4 material handlers and scrap loaders," Woods said. "The system is remote security monitoring. easy to use and includes three A lifetime subscription is inclosed-circuit, high resolution cameras that provide a seamless 270-degree viewing heavy-duty, high-wide underenvelope with no blind spots."

RemoteCARE GPS telematics system allows 24/seven remote monitoring and security. The system enables you link chain are standard. also be added to the camera to track daily fuel economy system. An under-cab camera and machine performance is simple, with convenient option provides all-around with ease. It lets you be more proactive if potential failure For the ultimate in visibility, conditions arise; flashing ports for engine and hydraulic diagnostic codes on the monitor quickly alert the operator ily accessed via hand-turn to potential trouble and an knobs. e-mail alert is automatically machine location in real time for better job supervision and cluded at no extra charge.

The 600 X4 MH features a carriage, oversized turn table, Other notable cab features and larger drive motors for



of user-friendly controls to cup holder and storage areas Link-Belt product, the bearing take command of the excav- for cell phones and other tub extends down through the top plate of the expandable carbody and is welded to the bottom and top plates of the carbody for exceptional strength and durability. As well, 750 mm 3-bar steel grousers, carbody belly pan, double track guard and sealed

Servicing the 600 X4 MH access to all routine service points, including sample oil. All service ports are eas-



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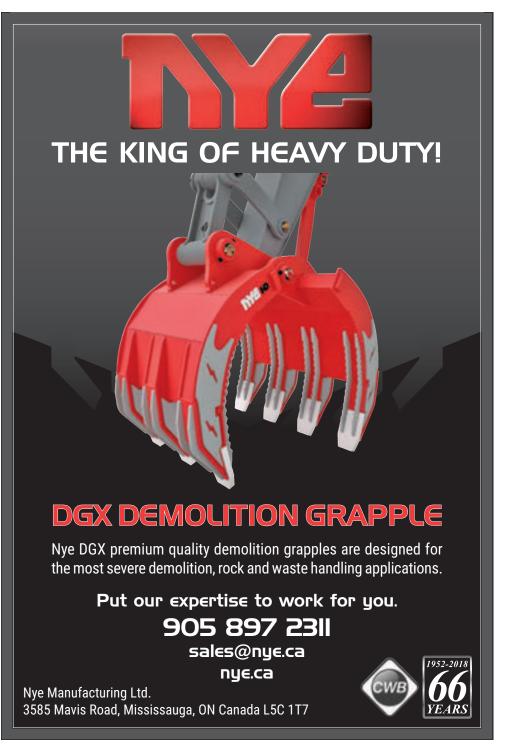
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Kioti's Canadian distribution centre opens

Kioti Tractor has officially opened its new Canadian Distribution Centre.

and Kioti dealers to cut the ribbon to officially open the Canadian distribution centre.

"It is our dealers' commitment to Kioti that has allowed us to come this far, and we know that this expansion will serve our growth in the future," said Daedong Industrial Chairman Jun Sik Kim.

The 5,575 square metre facility — a mix of office and warehouse space located in Mississauga, Ontario — aims to reduce shipping and delivery times for Kioti dealers in Canada, as well as increase support for the company's end users.

"At Kioti, we are committed to delivering outstanding service to our growing network of dealers," said Peter Dong-Kyun Kim, president and CEO of Daedong-USA, Kioti Tractor Division. "This expansion illustrates that commitment, and will allow us to provide unmatched availability and delivery of products to our Canadian dealer partners and customers."

The Canadian presence expands upon Kioti's North American distribution net-On June 4, Kioti Tractor, a division of Daework by strategically placing assembled dong-USA, was joined by local officials, media inventory and parts in key market, ready members, Canada's Olympic curling team for expedited delivery to dealers. Longer term, the facility will support the planned growth of Kioti's dealer network-making product and parts availability and simplified logistics a reality for both current and future dealers across Canada.

The Canadian expansion follows a \$13 million, 15,000 square metre warehouse expansion and nearly 1,400 square metre office addition to Kioti's North American headquarters in Wendell, North Carolina.

"After 30 years of consistent growth in North America, we are pleased with the progress we have made in 2018 on expanding both our North American headquarters and establishing our new Canadian operation," said Anna Kim, chief operating

"In Canada, specifically, Kioti seeks to create a positive economic impact on the greater Toronto metro area, which will begin by employing several full-time individuals in the distribution centre in the near future."



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How AMI cut its teeth in the attachment business

Steve Frey still vividly recalls the first attachment his company made for the construction

After Frey started the agriculture-focused Agway Manufacturing Inc. in 2001, based in Floradale, Ontario, he was soon asked to build a bucket for a Case 580 backhoe.

"It went to a farmer from north of Elmira," Frey said. "I saw him not too long ago; he's still a customer."

From there, Frey was recruited again by the construction industry, this time by Elverne Martin Excavating to create a bucket for an excavator. By 2004, Agway Manufacturing Inc. was producing attachments for excavators under the name AMI Attachments.

"As our company grew, my passion and The Graptor bucket, created by AMI Attachments. focus gravitated towards heavy equipment attachments," Frey said.

"You follow your passion. I found the he said. industry exciting."

By building attachments for Elverne Martin, AMI was able to dig deeper into the needs of the construction industry.

"We learned a lot from him. (His order) would have been the first 20-ton bucket we made. Ever since, he's run all of our attachments," Frey said.

Much like the farmer that received the first bucket for the 580 backhoe, Elverne Martin Team building is still an AMI customer to this day.

tells the dealer he wants AMI attachments on the machine," added Bernie Howorth, vice president of sales and marketing for AMI.

Although Agway began with a focus on attachments for agriculture, Frey, a millwright by trade, wasn't a stranger to the construction industry.

His father owns HLA Attachments and Horst Welding, where Frey cut his teeth in the business.



"I grew up in the manufacturing industry,"

construction, the business has rapidly grown.

The Agway product line was sold, and now the company operates solely as AMI Attachments Inc. AMI has since relocated to Hawkesville, Ontario, and now manufactures more than 100 heavy equipment attachments.

With continued growth, Frey decided to "Whenever he orders a new machine, he create an ownership team to manage the

> "We needed to get to the next level," Frey said.

Darren Bauman, vice president of operations, Dwight Myer, vice president of design and engineering and Ian Martin, inside sales manager, were recruited from their existing roles with AMI to join the ownership team.

From outside of the company, Frey recruited Howorth, who at the time was

working for Nortrax.

"We were buying a lot of attachments from Since building those first attachments for Steve for our John Deere machines. That's where the relationship grew and we got to know each other quite well," Howorth said, noting he was impressed by AMI's product quality and service support. "When we had an issue or concern, I could always call Steve and get looked after."

> Now, each member of the ownership team is responsible for their own area of expertise, encompassing each division of the company.

> "It's been really positive to bring that group of owners into the company, in each department," Frey said.

> With continued growth and the ownership team in place, AMI began expanding outside of Canada to the United States.

> AMI hired its first sales rep for the United States about four years ago.

> The American team has now grown to five reps, each covering their own territory in the United States.

"Our growth has been significant in the

last three years in the United States. And, of course, we continue to grow in Canada," Howorth said.

"There's a lot of growth potential in the US market for sure," Frey added.

AMI's Graptor bucket became the flagship attachment for the company's expansion into the United States.

"It allows an end user to have a bucket with a thumb integrated into it. They don't need to have a plate or installation on the machine. That's been a real door opener for us in the United States," Howorth said.

The Graptor bucket

The Graptor bucket (patent pending) is powered by a helac actuator that's fitted into the crossbar. It's capable of delivering up to 54,000 foot-pounds or torque at 3,000 psi. As well, its design eliminates the need for hydraulic cylinders.

"It's pretty gratifying when we get hits off our website and end users are saying they want more information on the Graptor

"When you get people asking for the brand, it shows we're doing something right."

Alongside the United States, AMI has also delivered its attachments as far as Australia, Africa and Peru.

"We started building a bit of a sales strategy for South America, but our primary focus in North America," Frey said.

A manufacturing first

Adding to AMI's name recognition, the manufacturer recently became the world's first company to achieve dual certification from SSAB for Hardox In My Body and My Inner Strenx.

Continued on Page B4



Kinshofer's new hydraulic breaker line features a monobloc design to increase durability.

Kinshofer adds hydraulic breakers to its attachment line

Kinshofer has expanded its passes eight models for half roster of excavator attach- ton to 12-ton excavators. breakers gives our customers ments with the addition of The smallest unit, the KSB 1, more versatility with what the KSB-Series hydraulic weighs 70 kgs and can comprojects they can take on breaker lineup.

manufacturer of demolition, excavation, recycling and foot-pounds. material handling attach-

The new line features a monobloc design and other standard elements to increase durability and comfort for operators in construction, demolition and recycling.

The KSB-Series encom-

nouncement follows of energy per blow. The KSB expect from Kinshofer." Kinshofer's acquisition of 12 is the largest in the series

> has more options to help customers find the attachments that fit the individual needs reduces maintenance and of their operations," said Francois Martin, Kinshofer well. The breakers are also North America general man-

plete 900 to 1,100 blows per without sacrificing the qual-The breaker series an- minute with 207 foot-pounds ity and safety they've come to

All models in the KSB-Ser-Hammer, an Italy-based at 540 kgs with 600 to 800 ies are manufactured as a blows per minute at 1,696 single piece without tie rods "With the addition of the design — that makes them KSB-Series, Kinshofer now resistant to linkage strain during operation.

> The monobloc design increases productivity as equipped with an optimized nitrogen inertial energy recovery system. Like other nitrogen systems, the KSB tapered, improving visibilsystem increases power to the machine and reduces stress on the excavator arm in hard rock or difficult breaking situations by using energy generated by piston rebound to increase strike power. Kinshofer's KSB-Series breakers nitrogen charge life, according to the company, with the use of special sealing rings on the floating support.

models are equipped with breakers."

"This line of lightweight operator comfort-enhancing features. All Kinshofer breakers are designed to limit vibration from transmitting to the frame, increasing operator comfort. This design feature also reduces wear on bushings and other excavator components.

The KSB's monobloc de-— a distinctive monobloc signalso reduces noise levels during operation thanks to the sealed casing and soundproofing material. The low noise level reduces disruption and is ideal for operation on jobsites with strict noise ordinances such as those near hospitals and in urban

> The breakers are also ity and safety during use in difficult areas, such as near

> "The KSB's monobloc design and additional safety features embody Kinshofer's core values," Martin said.

"We are dedicated to feature 300 per cent longer bringing our customers durable equipment to help them complete every job safely and efficiently. We believe in the quality of our prod-In addition, all KSB-Series ucts, including the new KSB



My Inner Strenx branding on an AMI coupler awaiting shipment.

AMI facility to nearly double in size

Continued from B3

As a certified member of the Hardox In My Body program, AMI Attachments achieves the distinction of providing customers with attachment products manufactured from genuine wear-resistant steel.

Products made with Hardox steel weigh less, withstand abrasion, perform better and last longer. The My Inner Strenx program identifies the superior steel and quality-controlled production techniques used during the manufacturing

"We're the first company in the world to have the dual branding," Frey said. "It was quite difficult. They audit our welders, weld procedures processes and production."

Facility expansion

With its expanding market, AMI is once again expanding its headquarters and manufacturing capabilities.

While AMI started with two employees and about 1,400 square metres of space in Floradale, the company has grown to about 150 employees, and will soon open a 4,200 square metre expansion, bringing its facility to more than 9,300 square metres.

"Sales have grown significantly since we moved in here." Howorth said.

The expansion will afford AMI more capabilities alongside more capacity. With higher ceilings, the factory will be able to house bigger cranes to lift bigger attachments.

However, the company has now filled the footprint of

"We didn't expect to expand this fast when we moved here three years ago," Howorth said. "We figured we'd be here for a while before we did any expansion."



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Brokk boosts safety with TEI Rock Drills

Brokk has paired its 300-series demolition robot with the "We are continuously striving to help our customers maintain new MMB326 hydraulic drifter rock drill attachment from productivity and safety, which is why we partnered with TEI TEI Rock Drills to boost productivity and safety in cramped

This attachment works seamlessly with the Brokk 300 demolition robot and allows for drilling multiple sizes of holes — up to 7.6 cm — in concrete, rock and compact soil.

The attachment is manufactured with a lightweight, compact TE326 drill head featuring patented technology to improve longevity and productivity.

"The MMB326 and Brokk 300 combination provides convenience and enhanced efficiency for operators," said Peter Bigwood, vice president of sales and marketing at Brokk Inc.

Rock Drills to develop an attachment to meet those requirements — even while drilling into hard rock in confined areas."

At just under 76 cm long, the MMB326 delivers 200 footpounds of impact energy at 3,480 blows per minute.

The drill also produces 250 foot-pounds of torque and reaches rotation speeds of up to 250 rpm, which makes it a more accurate and faster alternative to jackleg drilling through brick, concrete and rock. The combination also eliminates fatigue caused by operating the heavy manual tools and promotes safety by allowing operators to stand farther away from the drilling site.

The drill head itself (TE326) is a versatile hydraulic drifter that incorporates TEI's patented Automatic Stroke Adjustment (ASA) technology.

The high-frequency and smooth operation — provided by the ASA technology — prolongs the drifter and tool life, increasing productivity by reducing downtime and parts costs.

Additional features, such as variable rotation speeds up to 250 rpm, help to minimize the risk of jamming, while the reversible rotation motors deliver high torque to ensure powerful drilling.

The MMB326 offers an expanded hole range up to 76 mm in diameter. It uses a 360-degree positioner for drilling in a variety of positions. The attachment can be used with a manual centralizer for rock drilling or with a hydraulic clamp for extension drilling and roof bolting. It's available in 1.8-metre or 2.4-metre mast lengths.

The MMB326 attachment is a ready-to-use option that doesn't need to be modified before configuring to a Brokk machine. The attachment can be integrated directly with the Brokk controls, allowing workers to operate the Brokk and MMB326 simultaneously. This frees up an extra worker who may be required to operate the second set of controls.

The drill attachment is quieter than pneumatic handheld alternatives, allowing construction crews to use the equipment in locations governed by noise-control ordinances, such as near apartment buildings, high-rise towers and other

Upon purchase, a certified TEI technician will set up the attachment on the Brokk machine. If required, operational training can be provided.

The MMB326 drill attachment complements other Brokk attachments, and was designed to be used in conjunction with the Darda C20 Splitter for rock breaking applications.





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John Deere adds backhoes to its attachment lineup

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to complement its lineup of attachments.

The BH9B, BH10B and BH11B are designed for operators handling light construction, agricultural, landscaping or utility work.

Similar to other John Deere attachments, Deere G-Series skid steers and compact during use. track loaders.

"With the growing need for work in compact spaces, these new backhoe attachments provide contractors, landscapers and agricultural material handlers with the power and variety to tackle any job efficiently and swiftly," said Jason Simmons, attachments engineering supervisor for John Deere Construction and Forestry.

"The new lineup of backhoe attachments is designed to provide power with improved working across different job sites and applications."

The new backhoe attachments are ideal

John Deere has unveiled three new backhoes for those working in tight spaces by offering swing speed control and 180-degree capabilities to help improve machine stability. Workspace visibility is optimized with the attachments' sleek, low-profile design.

Furthermore, Cushioned cylinders allow these backhoes are ideal for use on John for smooth operations and limit shock loads

> A two-lever control of boom or swing (left lever) and dipperstick or bucket (right lever) allow for precise control and movement. Each new backhoe model includes a 34 to 45 litres-per-minute hydraulic flow range for smooth operation.

> The new backhoes provide different levels of maximum dig depths ranging of 2,945 mm on the BH9B, 2,945 mm on the BH10B and 3,380 mm on the BH11B.

hydraulics and sleek design to operators 455 mm to 915 mm. As well, the new and improved heavy-duty buckets feature an easy-cleanout design for tough jobs.

BH10B and BH11B buckets offer three BH11B, for the toughest of jobs.



The BH model bucket widths range from linkage positions to maximize curl, reach or breakout force.

> Breakout force on the BH9B is 1,765 kg, 2,575 kg on the BH10B and 2,575 kg on the

For increased versatility, the backhoe standard-tilt seating capabilities offer easy moving between machine ingress and egress.

The backhoe also has a grab handle and open design for convenient manoeuvring.

Engcon makes EC-Oil connector standard on quick couplers, tiltrotators and hydraulic tools

Engcon is now offering the EC-Oil Automatic between its tiltrotators and hydraulic tools.

When ordering the Q-Safe quick coupler and tiltrotator with the DC2 control system, EC-Oil couplings will now be automatically included on the machine hitch and on the tool is ordered in at the same time, EC-Oil is or hydraulic tools beneath it. also included as standard in the tiltrotator's quick coupler.

Quick Coupler System as standard equipment wants to make their excavators even more cision was a great success. Today, I have Engcon's customers are now also offered efficient," said Stig Engström, Engcon's founder and owner.

The decision means that excavator operators no longer need to climb out of the cab and struggle with oil connections when ström said. upper part of the tiltrotator. If a hydraulic they connect or disconnect the tiltrotator

was one small step for Engcon, but a giant lubrication between the excavator and coming months.

"It's the natural step for everyone who leap for the excavator industry. The de-tiltrotator without having to leave the cab. to say that we've closed the circle. After automatic hydraulic connection between has been around since the first sketches of our new generation tiltrotators," Eng-

An automatic quick coupler from Engcon lets an operator quickly connect "At the launch in 2018, I said that this hydraulics, electrical power and central size. Other sizes will be introduced in the

all, the idea behind the EC-Oil standard Engcon's tiltrotators and hydraulic tools.

If the customer needs additional hydraulic functions or much higher hydraulic flow, Engcon's quick couplers are ready for the addition of an extra EC-Oil block.

The announcement affects the OS60

Rototilt increases its pace of development

R4, R5, R6 and R8.

They are equipped with new innovative technology to extend service life, improve operation and a new rotation sitioning.

"We're constantly working on improvements and we're not waiting to release a new tiltrotator model before making these new improvements motor has been replaced by available," said Rototilt product manager Sven-Roger the rotor housing. The new Ekström.

solutions that Rototilt intro- precision. duced with its R-series have received a warm reception new software for the Innovwith thousands of tiltrotators sold worldwide.

However, work with development continues and is even being intensified, with a display, operators can easily number of new refinements now being introduced for the series.

New worm gear

R5, R6 and R8 have a new rotation gear wheel with imation with less friction.

is also equipped with a to improving work capabilnew worm, with built-in ities for machine operators lubrication channels that by transforming excavators

dated tiltrotator models — the tiltrotators. The models are efficiency and safety. also equipped with a new high-pressure seal.

Updated control system

The new tiltrotator modsensor for more precise po- els also come with a new around the world. rotor housing sensor that provides improved positioning through the existing RPS function.

The sensor in the hydraulic a rotation sensor located in sensor can read an abso-The unique technical lute position with greater

> In addition, it comes with ative Control System (ICS), which has a number of smart

> With the supplied in-cab adjust settings and have a complete overview of the tiltrotator system.

Continuing with the new models, the patent-pend-The new versions of the ing safety lock SecureLock is available as an option, with constant monitoring proved geometry and tighter to ensure tools and attachmanufacturing tolerances, ments are always securely providing a smoother oper- coupled. All this, along with an extensive range of tools, The new rotation gear demonstrates commitment improve and further in- into fully-fledged tool car-

Rototilt is releasing four up- crease the service life of the riers that increase both

Production for the updated models began at the end of April, and all four models are now available for order in Rototilt's markets







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Power 3.0

Perkins is looking at a variety of hybrid engine solutions to ensure power matches the task

In the off-highway segment, one hybrid ation with our OEMs, and using a huge for all heavy equipment.

3.0, a range of hybrid power solutions for product director at Perkins. original equipment manufacturers (OEMs).

Perkins has created a dedicated team and **Hybrid feasibility** new technologies focused on hybrid and electric power solutions that are relevant that is found on-road on passenger vehicles and adapted to meet the specific needs of for construction equipment isn't feasible. construction machines.

hybrid engines and electrification research, Perkins unveiled a range of technologies designed to add value to OEMs as they design the next generation of off-highway machines.

Perkins.

A new engine era

Perkins categorizes engines in three sec-

The 1.0 segment representing the classic diesel engines that were produced between 1930 and 2000. The 2.0 segment represents chines," Coleman said. the emissions era where all research and development resources were tasked with tegrator with multiple hybrid and electric making engines cleaner.

"In that (2.0) period, particulate matter and NOx were reduced by 95 per cent,"

"It's a massive change in what comes out of the exhaust of an engine."

Now, Perkins is focusing on the third incarnation of diesel engines. Power 3.0 will see research and development focus on how to create an engine that is focused on sustainability, as well as capable of delivering more productivity while consuming less fuel.

"Power 3.0 is the next stage," Lythgoe said. "The hybrids and electrics will be part Hybrid-electric of that story."

The hybrid-electric, hybrid-mechanical and hybrid-hydraulic power technologies complement Perkins' existing 0.5 to 18 litre range of diesel engines, ensuring OEMs and their customers benefit from machines that are more productive, quieter and have lower fuel consumption, whatever power solution they select.

"Through our close technical collabor-volt electrics.

engine design likely won't be the ideal fit amount of real field data, we develop solutions that are truly relevant to the That's why Perkins is introducing Power construction sector," said Matt Coleman,

The notion of using the same hybrid tech

"The operating cycles are so different Following a significant investment in in construction than what's on highway," Lythgoe said. "There's no traffic lights. If you have a dozer travelling at 4km/h you're not going to get much (energy regeneration) by braking."

With access to millions of hours of ma-"There's a lot of interest in the market chine operating data, Perkins has identified around what happens next," said Oliver the operating cycles of real construction Lythgoe, product concept marketing at machines vary from one application to another, and as machine size increases.

> The duty cycles, operating conditions and packaging constraints for off-highway machines drive the need for specific configurations that are highly customized to the individual application.

"There isn't one solution that fits all ma-

"Perkins is establishing itself as an inpower technologies.

"The difference between off-highway machines in operating conditions means that there is limited, if any, value in technology transfers from other sectors such as automotive, truck or marine."

At bauma 2019, Perkins highlighted three hybrid power solutions through three engines, all at 75 kW (100 hp). To demonstrate modularity and flexibility, all three hybrid solutions are based on the Perkins Syncro 2.8 litre. The three hybrid engine technologies introduced are:

There are several ways to incorporate the electric motor or generator, with Perkins preferred arrangement delivering fuel saving benefits while moderating the installation impact and minimizing the cost impact on the machine. The flexibility of the system provides opportunities for further efficiency and functionality improvements in the whole machine through use of 48-







Clockwise from top: Perkins' hybrid-hydraulic, hybrid-electric and hybrid-mechanical engines.

"This takes energy and stores it in lithium highway machines do cyclical things." ion batteries. You can store a lot of energy, but you can only release it quite slowly,"

"It also takes a lot of space, and honestly its quite expensive."

Hybrid-mechanical

This stores energy in a high-speed flywheel, which can be delivered back to the

This is particularly useful in hybridizing machines that run a cyclic operation and need very intense bursts of additional

Apart from the very quick energy release, the advantage over hybrid-electric is in installation size.

"Your storage is next to nothing. It's much easier to fit into a machine and you can Lythgoe said, noting other tech is in different really see a sharp punch of energy," Lyth-

cyclical, like loading a truck. Lots of off into your head."

Hybrid-hydraulic

This stores energy in hydraulic accumulators. In some machines, this can be the most practical and cost-effective hybrid solution as it easily integrates into existing machine hydraulic systems. Software and integration of machine systems are key to achieving great savings from this technology.

"You store energy as pressurized hydraulic fluid, and you can release that as its needed," Lythgoe said.

"It's good for machines that have a lot of hydraulics, like excavators or wheel loaders."

The hybrid options are just three of eight different engine technologies Perkins is

"We see spaces for all of those eight," stages of development.

"What we're saying to our customers, "It fades out over time, but it would work the OEMs, is this is a complicated space. well in a machine that's doing something Don't just have the first hybrid that comes

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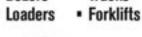
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LOOKING BACK



ENGINES



Pictured here in 2012 is a De- and HCEA Canada voluntroit Diesel Quad (four 6-71 teers, saw the units relocated engines) back-up power unit to the Simcoe County Muat the Oshawa Water Plant.

This Lake Ontario fresh fleet calls home. water intake pumping station in case of a hydro outage. Upgrades to the station included a large single generator makunits redundant.

HCEA Canada was fortun-

seum where its combined

As early as 1939, General the 1960s serving as back-up 71 Series of 2-stroke diesel engines to assist in the Second World War effort. ing a majority of the existing and tugboats were fitted with

The 6-71 engine also powate to be able to add several of ered highway trucks, buses the units, including this Quad and construction equipment, 6-71, to its old equipment with many still in action. The roster. A coordinated effort four 6-71 engines pictured by the on-site contractor, here, rated at a total of 522 Durham Region employees kW (700 hp), were connect-

CanadianConcreteExpo.com

ed to a single gear box that powered a 3.5 metre diameter DeLaval centrifugal lake water intake pump. Ear protection required!

To see more than 60 rehad several power units from Motors had developed the stored pieces of vintage construction equipment in action, be sure to attend Historical Construction Many military landing craft Equipment Association (HCEA) Canada's 2019 Last Blast Event on Saturday, Oct.19, held at the Simcoe County Museum near Barrie, Ontario.

> HCEA Canada is a Proud Community Heritage Partner of the Simcoe County Museum.





The power behind Project TETRA

TETRA (the methane-pow- system also reduces vibra- New Holland Agriculture ered wheel loader concept tion and engine noise up methane tractor prototype. from Case) certainly turned a few heads.

Under the hood is a natural gas engine developed by FPT Industrial.

TETRA, is the first natural gas machine from Case Con-NEF family.

With the Project TETRA announcement, FPT In- trial Natural Gas engine, the dustrial reinforced its Case wheel loader concept commitment to develop can operate in regulated sustainable solutions specifically adapted to off-road applications.

The power unit delivers ment. up to 230 hp and torque up to 1,184 Nm, and has dieselsmoother and quieter drive, according to FPT Industrial. It also offers the same rewell as fuel savings up to 30 buses and trucks. per cent. The engine runs (CNG), ensuring 15 per cent less carbon dioxide and 99 matter than its diesel-based counterpart.

stoichiometric technology, which ensures the correct chemical balance between most complete natural gas air and methane in every engine line-up on the market working condition, deliv- for industrial applications, ering clean combustion with power ranges from 136 and low emissions. The hp to 460 hp. Its engines are FPT Industrial's proprietary pressed Natural Gas (CNG), injection.

improves engine efficiency, leading to running cost sav- light vehicles, long haul ings of 10 per cent to 30 per trucks and intercity buses, cent compared to diesel.

to 5 dB in comparison with conventional diesel engines, representing a 50 per cent reduction in drive-by noise.

Project TETRA is designed The new wheel loader to benefit waste manageconcept, dubbed Project ment companies and construction contractors, both of which a competitive struction Equipment and is carbon footprint is becompowered by a 6-cylinder NG ing increasingly important engine from FPT Industrial's in winning and retaining contracts.

> Thanks to the FPT Indusurban or indoor environments without the need for expensive ventilation equip-

FPT Industrial is at the forefront of the development like performance, but with a of Natural Gas engines for the on-road market, with more than 20 years of experience and with more than liability and durability, as 40,000 units installed in vans,

The company's expertise on Compressed Natural Gas allowed it to take natural gas to a higher level, delivering the same performance per cent less particulate as diesel, while providing a sustainable solution, with emissions well below regu-The NEF engine uses lations for on-road and off-road applications.

FPT Industrial offers the technology is enabled by capable of running on Comcontrol strategy, specific pis- Liquefied Natural Gas (LNG) ton design and multi-point and Biomethane, the latter cis able to reduce carbon Optimized combustion dioxide emission levels close to zero. Besides powering FPT Industrial introduced The highly stable natural gas to the agriculture

At bauma 2019, Project spark-ignited combustion segment in 2013 with the



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Epiroc embarks on 3D printing parts project

printing capabilities for the manufacturing of spare parts manufacturing spare parts, ensuring high standards of on site and on demand.

According to Anders Johansson, product manager at Epiroc, working with 3D printing technologies opens up unlimited possibilities for the company.

Innovation is a value for Epiroc, and the company continuously searches for new solutions.

One promising technology that is gaining momentum is additive manufacturing or a phased build-up of an object using 3D printing and modelling, a method that hasn't been widely developed for the mining and construction

The technology of fast details production involves the manufacturing of physical samples based on CAD-data parts supply will be noticeably reduced, and consequently, or 3D-scanning data. This includes the use of special equipment for layer-by-layer 3D-synthesis and practically no need of further refinement.

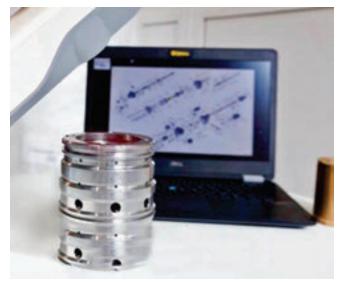
Earlier in 2019, Epiroc started to explore the opportun-

Epiroc is introducing a project focusing on the use of 3D ity to implement additive technologies in the process of quality and accuracy.

> "Working with 3D technologies opens up unlimited opportunities for the company to create complex geometric shapes and maintain high quality standards," Johansson said. "This technology does not only provide additional opportunities for the creation of complex parts. It also allows companies to transfer digital models around the world in minutes to manufacture spare parts right on the spot where they are needed."

Reduced wait times

For those who use Epiroc equipment, wait times for spare equipment downtime will also decrease. In addition, the able to serve our customers in new ways, and at the same possibility of 3D printing significantly optimizes the process of delivery and storage of Epiroc spare parts, which will lead to increased value for the customers.



"Thanks to the opportunities this will give, we will be time, reduce environmental impacts throughout the world, which is high on our agenda as a modern global company," Johansson said.



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Isuzu and Cummins announce powertrain partnership

Cummins Inc. and Isuzu Motors Limited have announced another step in their alliance by entering into the Isuzu Cummins Powertrain Partnership agreement.

The agreement formalizes a business structure for the two companies to evaluate and carry out opportunities to jointly develop and bring new diesel and diesel-based powertrains to global markets.

Through the Powertrain Partnership, Isuzu and Cummins share the commitment to leverage both companies' technical strengths to develop market-leading architectures for customers around the world.

Cummins and Isuzu committed to form an alliance board and to assign a team of dedicated individuals from each company to continue exploration of potential opportunities in product technology development, procurement and manufacturing.

"As Cummins celebrates 100 years of innovation, we continue to look for opportunities to build global relationships with companies that share our values and our focus on innovation," said Tom Linebarger, chairman and CEO of Cummins Inc.

"This partnership is a terrific opportunity for both companies to leverage our respective strengths and create new opportunities to grow and broaden the product portfolio we bring to customers."

By working together, the companies believe there may be opportunities to benefit from each other's unique strengths to drive global growth.

Both companies continue to innovate and advance the diesel engine in terms of power, quality, emissions and fuel efficiency and expect diesel to remain a primary power solution in many markets.

"Isuzu and Cummins recognize how advanced the diesel engine is, and will continue to be, an important power choice for global customers in commercial vehicle and industrial applications," said Masanori Katayama, president and representative director for Isuzu Motors Limited.

"This is especially true in developed countries where power sources are used for high-intensity operations, as well as in emerging countries where social infrastructure conditions are severe."

In October of 2018, Cummins and Isuzu signed a letter of intent to evaluate possible partnership opportunities.



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NEW HIRES & APPOINTMENTS IN THE HEAVY EQUIPMENT INDUSTRY



Danny Fortier joins Nortrax Canada as general manager in Sudbury

Nortrax Canada has announced that Danny develop their support and service for customers as general manager of the Sudbury, Ontario branch.

Fortier brings a wealth of experience within the heavy equipment industry. He most recently worked as a regional sales manager

Fortier has joined the company to further the greater Sudbury area for another heavy equipment dealership.

"Danny's enthusiasm, passion and experience will serve him well in this new role," said Michael Rugeroni, Nortrax Canada vice president. "His leadership, industry knowledge, and enthusiasm, along with at Ritchie Bros. Auctioneers. Fortier also his engineering background and winning support of John Deere equipment.

previously held a branch manager role in attitude, will position him well to lead our Sudbury team."

> Originally from Northern Ontario, Fortier and his family will remain in the Sudbury area. He is excited to start this new position with Nortrax and looks forward to working in Sudbury to build their extensive product sales, rentals, technology and customer

Ravi Saligram, Ritchie Bros.' chief executive officer and board member, to step down

board member of Ritchie Bros. has informed effective Oct 1.

The board will now conduct a "thorough, thoughtful" search for Saligram's successor integrity, teamwork and stakeholder value. and has engaged a leading executive search firm to assist in the process.

external and internal candidates.

on its strength as a live auction company to his commitment to working with the board become a world leader in providing solutions to customers for their equipment needs," said

Don Edwards - Owner/Operator

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robust platform and strategy firmly in place the auction company's board of directors for continued profitable growth. Importantly, that he will step down from his positions Ravi has assembled and developed a talented and diverse team that is deeply committed to the company, its customers and its values of

a proven track record of execution to ac-The recruitment process will consider both celerate sustainable, profitable growth and take the company to new levels of success. "Over the past five years, Ravi has led the The board thanks Ravi for his exceptional transformation of the company, building leadership over these past five years and toward a smooth transition."

Saligram was appointed CEO of Ritchie Bev Briscoe, chair of the Ritchie Bros. board. Bros. in July 2014 and has transformed the

Ravi Saligram, chief executive officer and successful integration, Ravi leaves us with a onsite heavy equipment auctioneer into a diversity of both people and thought to create relationship-based, technology-enabled and data-driven multi-channel asset management and disposition platform.

the United States.

"Leading Ritchie Bros. has been both "A search is underway for a leader with my passion and my honour. We have shifted the paradigm from being the world's largest live auction company to a multi-channel, technology enabled equipment asset management and disposition platform," Saligram said.

> "We have built a strong foundation for the future with our live auction and online prowess, digital expertise and data anamanagement team in our industry, with a days are ahead of us."

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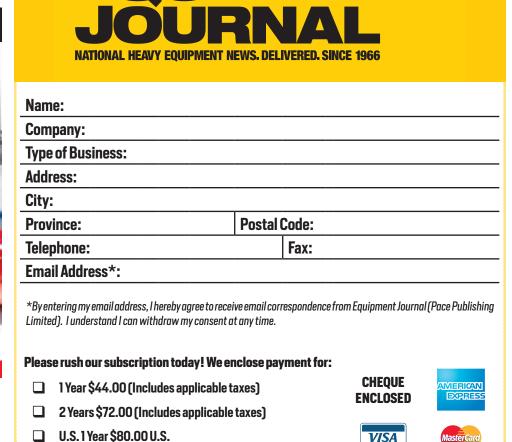
exponential innovation, and teams that never lose sight of the customer as our anchor."

He added his decision to leave the auction Saligram plans to return to his family in company has been difficult, and is motivated by personal and family considerations.

"But with the company on track to deliver strong earnings growth in 2019, the IronPlanet acquisition beginning to yield tangible value and a world-class platform with accelerating network effects in place, this is the right time for me to rejoin my family in the US, take on new career challenges and hand the baton to a new CEO to build on all we have accomplished as a team," he said. "I am extremely enthusiastic about Ritchie lytics capabilities. We have formed the best Bros.' prospects, and truly believe our best



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